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Import Profile Series

Trade Opportunities in **SINGAPORE**

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1. *Executive Summary*

A founding member of ASEAN, Singapore's growth story has been extraordinary with the country transitioning rapidly from a low-income to a high-income economy. The scorching pace of industrialization in the 1960s propelled the island nation's development trajectory with manufacturing becoming the main driver of growth. As one of Asia's most industrialized economies, the city-state witnessed phenomenal economic growth with GDP growth being amongst the world's highest, at an average of 7.7% since independence and topping 9.2% in the first 25 years.

Despite being one of the smallest ASEAN nations with a total land area of 433 square miles and limited natural resources, Singapore has emerged as a regional hub for innovation and technological development. From an exporter of textiles, garments and basic electronics in the 1970s, the country is now a leader in wafer fabrication, logistics, biotech research, pharmaceuticals, integrated circuit design and aerospace engineering.

According to the World Bank, the overall growth of the Singapore economy was estimated at 3.2% in 2018. Value-added manufacturing, particularly in the electronics and precision engineering sectors, remain key drivers of growth coupled with the growth in the services sector, particularly the information and communications industries, which grew 6% year-on-year, and the finance and insurance industries, which grew 5.9% year-on-year. Economic growth is expected to moderate in 2019, with the government forecasting a range of 1.5% to 3.5%, projecting the rate to be slightly below the middle of the forecast range. The manufacturing and services sectors continue to remain the two pillars of Singapore's high value-added economy, accounting for 25% and 70%, respectively, in the country's GDP in 2018.

On 18th February 2020, as a part of the Unity Budget 2020, the Minister for Finance unveiled a S\$4 billion 'Stabilization and Support Package' to mitigate the impact of the COVID-19 pandemic on the country's economy. The support package comprises a wide range of measures to alleviate the effect of COVID-19 on local businesses and workers. In the wake of worsening of COVID-19 pandemic, on 26th March 2020, the Singapore government further announced a second stimulus package (also known as the 'Resilience Budget') worth S\$48.4 billion aimed at providing further support for business enterprises and households, as well as ensuring that workers retained employment in these uncertain times. On 6th April 2020, the Prime Minister announced that additional support for households and businesses will be provided in a third stimulus package (known as the 'Solidarity Budget').

The economic stimulus package includes various tax measures such as the automatic deferment of income tax payment for companies and self-employed persons. In addition to providing broad based support for the entire economy, the 'Resilience Budget' has also introduced measures to help specific sectors such as aviation, tourism, food services, land transport, and arts and culture, which have been impacted directly by the COVID-19 outbreak.

Some of the short-term measures announced by the Singapore government to combat the negative economic impact brought about by COVID-19 are as follows:

- ❑ **Enhanced SME working capital loan:** The SME working capital loan will be enhanced to increase the maximum loan quantum to S\$1 million. The government's risk share will also be increased to 90% and SMEs may request for deferment of principal repayment for one year.
- ❑ **One-year temporary bridging loan programme for enterprises:** Eligible enterprises from all sectors will be able to borrow up to S\$5 million, with the interest rate capped at 5% per annum. The government will co-share up to 90% of the borrowing risk and enterprises may request for deferment of principal repayment for one year.
- ❑ **Enterprise Financing Scheme (trade loan programme for Singapore-based enterprises):** Singapore-based enterprises will be able to borrow up to S\$10 million to finance short-term import, export and guarantee needs. The government will co-share up to 90% of the borrowing risk.
- ❑ **Loan insurance scheme:** SMEs that secure short-term trade loans by having commercial insurers co-share loan default with participating financial institutions will be given subsidies for loan insurance premiums of 80%.
- ❑ **SG Together Enhancing Enterprise Resilience (STEER):** In order to help businesses to tide over the challenges arising from COVID-19, the government will increase the dollar-for-dollar matching — S\$1 for every S\$2 raised by funds set up by trade associations and chambers or industry groupings, up to S\$1 million per fund.
- ❑ **Deferment of principal payments on secured term loans:** SMEs can opt to defer principal payments on their secured term loans until the end of 2020.
- ❑ **Rental waivers:** Hawkers (food courts) managed by the National Environment Agency will be provided with three months' worth of rental waiver, with a minimum waiver of S\$200 per month. Further, qualifying commercial tenants such as those providing commercial accommodation, retail, F&B, recreation, entertainment, healthcare and other services, managed or owned by other government bodies will be provided two months' rental waiver. Other non-residential tenants in premises managed by government bodies, that are used for industrial or agricultural purposes, or as an office, a business or science park, or a petrol station, who currently do not pay property tax, will be provided a month's rental waiver.
- ❑ **No increase in government fees and charges:** There will no increase in any government-related fees and charges for one year, from April 2020 to March 2021.

Over and above the aforementioned short-term measures, the Singapore government has also announced certain medium- and longer-term measures to cushion the adverse economic impact caused by COVID-19. These include the following:

- ❑ The government is aiming to reach out to 3,000 SMEs with the Enterprise Development Grant (EDG), which provides a maximum support level of up to 90% support in three areas — core capabilities, innovation, and productivity and market access.
- ❑ Enhancement to the Market Readiness Assistance (MRA) grant, a broad-based enterprise grant scheme that provides 70% funding for eligible costs incurred by

- SMEs (up to 31st March 2023) taking their first steps overseas, with grant cap increased from S\$20,000 per year to S\$100,000 per new market per company.
- ❑ Enhancement to the Double Tax Deduction for Internationalization (DTDI) scheme that gives businesses an automatic 200% tax deduction on qualifying expenditure of up to S\$150,000 incurred on specified activities (until 31st December 2025), which have been expanded to include new categories of expenses.
 - ❑ The tightening and extension of the mergers & acquisitions (M&A) scheme (extended until 31st December 2025) to provide a continuous drive to encourage and support enterprises, especially SMEs, to continue to transform and grow via strategic acquisitions.
 - ❑ Deferral of import tax payments for six months in 19 manufacturing sectors.

With an estimated population of around 5.7 million in 2018, Singapore is the world's third-most densely populated city-state, with 18,513 people per square mile (7,148 per square km). All Singaporeans live in the urban area of the island, making it the highest urban population in Southeast Asia. The small land area causes other urban challenges such as traffic congestion, lack of open spaces, etc., offering increased opportunities for providing solutions for tackling urban challenges. Singapore has a relatively young population with 65% of its population in the age group of 20–64 years in 2019; the population in the age bracket of 65 years and more accounted for 14% of the aggregate population in 2019. The median age of the population is 41.1 years and the increasing working age population implies growing demand for new skills/skills upgradation.

In the World Bank's *Doing Business 2020* report, Singapore continues to rank as the second-best economy amongst 190 countries on the *Ease of Doing Business* rankings for a fourth consecutive year. This top ranking is owing to the concerted effort made by Singapore to create a business-friendly environment conducive for attracting investments and facilitating trade. The company incorporation process generally takes about a day to complete, thus lowering the barriers to entry for foreign MNCs in Singapore and enables local and regional offices to be up and running in a short period of time. In terms of trade, Singapore's trade orientation and openness is evident from the lack of tariffs on top imported items.

Given this strategic context, CII has prepared this detailed report on Singapore's import profile providing in-depth insights into Singapore's import basket. In addition to covering Singapore's socio-economic fundamentals briefly, the report deep dives into Singapore's import profile comprising of a detailed analysis resulting in shortlist of products that hold potential for Indian business to export to the country.

This report comes at a time when the world is passing through a challenging period due to the spread of COVID-19. With investment activity being completely stalled at the moment and demand for FDI significantly impacted given the global moratorium on travel, this immediately calls for scouting for export opportunities for Indian businesses. Moreover, the COVID-19 outbreak has resulted in supply disruptions particularly from China. According to the UNCTAD report on *Global Trade Impact of COVID-19 Epidemic*, about 20% of global trade in manufacturing intermediate products originated in China (up from 4% in 2002), thus making it the main supplier of intermediate inputs for manufacturing companies abroad. This reduction in Chinese

imports of commodities offers opportunities for Indian exporters to step up and fill in the gaps created by disruption in China's exports.

2. Top Imports, CAGR and Countries

As one of the most developed nations in the ASEAN region, international trade has emerged as a key determinant of Singapore's economic growth. This is evidenced by the fact that trade constituted a whopping 326% of the country's GDP in 2018, as estimated by the World Bank. As an industrialised, exports-oriented economy, in 2018, Singapore's imports of goods and services as a percentage of GDP was estimated at 150%, whereas exports of goods and services as a percentage of GDP was 176%. These high figures indicate the fundamental role played by foreign trade in shaping Singapore's growth story.

The primary objective of this report is to perform a thorough analysis of the country's import basket with the aim of highlighting the country's export potential for Indian industry. As a starting point for this analysis, the table below provides a list of the top 25 products imported by Singapore over the period 2015–19 and the imports' compound annual growth rate (CAGR).

TABLE 1: SINGAPORE TOP 25 IMPORTS AND IMPORTS' CAGR (in US\$ million)

S. No.	HS CODES	PRODUCT	2015	2016	2017	2018	2019	IMPORTS' CAGR
1.	854239	Electronic integrated circuits (excluding such as processors, controllers, memories and amplifiers)	33,084	36,177	39,506	39,537	33,443	0%
2.	271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.	29,846	23,229	34,166	38,885	31,972	2%
3.	270900	Petroleum oils and oils obtained from bituminous minerals, crude	18,204	15,060	21,405	27,968	24,224	7%
4.	271012	Light oils and preparations, of petroleum or bituminous minerals which \geq 90% by volume "incl. losses" distil at 210°C "ASTM D 86 method" (excluding containing biodiesel)	12,731	9,867	12,530	15,522	13,927	2%
5.	854231	Electronic integrated circuits as processors and controllers, whether or not combined with memories, converters, logic circuits, amplifiers, clock and timing circuits, or other circuits	13,281	11,392	11,588	11,557	12,638	-1%
6.	841191	Parts of turbojets or turbopropellers, n.e.s.	4,765	5,516	6,299	8,962	11,083	23%

7.	854232	Electronic integrated circuits as memories	2,950	2,522	5,100	9,034	10,629	38%
8.	710813	Gold, incl. gold plated with platinum, in semi-manufactured forms, for non-monetary purposes	533	714	11,793	12,188	8,528	100%
9.	880330	Parts of aeroplanes or helicopters, n.e.s. (excluding those for gliders)	4,381	5,060	5,920	7,069	7,515	14%
10.	847330	Parts and accessories of automatic data-processing machines or for other machines of heading 8471, n.e.s.	4,732	4,262	4,871	4,903	5,647	5%
11.	851712	Telephones for cellular networks "mobile telephones" or for other wireless networks	5,043	4,675	4,982	4,872	5,021	0%
12.	841112	Turbojets of a thrust > 25 kN	136	213	314	2,922	4,635	142%
13.	880240	Aeroplanes and other powered aircraft of an of an unladen weight > 15,000 kg (excluding helicopters and dirigibles)	2,827	1,410	1,671	4,366	3,960	9%
14.	851762	Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus (excluding telephone sets, telephones for cellular networks or for other wireless networks)	2,334	2,633	2,917	3,170	3,367	10%
15.	711291	Waste and scrap of gold, incl. metal clad with gold, and other waste and scrap containing gold or gold compounds, of a kind used principally for the recovery of precious metal (excluding ash containing gold or gold compounds, waste and scrap of gold melted down into unworked blocks, ingots, or similar forms, and sweepings and ash containing precious metals)	1,088	2,558	1,402	891	3,046	29%
16.	711319	Articles of jewellery and parts thereof, of precious metal other than silver, whether or not plated or clad with precious metal (excluding articles > 100 years old)	3,109	3,125	2,564	2,791	2,986	-1%
17.	271121	Natural gas in gaseous state	2,590	1,837	2,603	3,444	2,944	3%

18.	851770	Parts of telephone sets, telephones for cellular networks or for other wireless networks and of other apparatus for the transmission or reception of voice, images or other data, n.e.s.	825	799	1,013	1,774	2,663	34%
19.	848690	Parts and accessories for machines and apparatus of a kind used solely or principally for the manufacture of semiconductor boules or wafers, semiconductor devices, electronic integrated circuits or flat panel displays, and for machines and apparatus specified in note 9 C to chapter 84, n.e.s.	1,488	2,210	2,464	2,770	2,452	13%
20.	330499	Beauty or make-up preparations and preparations for the care of the skin (other than medicaments), incl. sunscreen or suntan preparations (excluding medicaments, lip and eye make-up preparations, manicure or pedicure preparations and make-up or skin care powders, incl. baby powders)	1,093	1,313	1,592	2,084	2,413	22%
21.	847150	Processing units for automatic data-processing machines, whether or not containing in the same housing one or two of the following types of unit: storage units, input units, output units (excluding those of heading 8471.41 or 8471.49 and excluding peripheral units)	771	964	1,262	2,095	2,335	32%
22.	854233	Electronic integrated circuits as amplifiers	278	323	770	1,728	2,236	68%
23.	844399	Parts and accessories of printers, copying machines and facsimile machines, n.e.s. (excluding of printing machinery used for printing by means of plates, cylinders and other printing components of heading 8442)	2,355	2,278	2,550	2,514	2,183	-2%

24.	847130	Data-processing machines, automatic, portable, weighing <= 10 kg, consisting of at least a central processing unit, a keyboard and a display (excluding peripheral units)	2,116	1,738	1,817	1,824	1,807	-4%
25.	854129	Transistors with a dissipation rate >= 1 W (excluding photosensitive transistors)	1,611	1,331	1,398	1,703	1,690	1%

Source: ITC Trade Map; MFS Analysis

Singapore's top imports' basket is dominated by electronics, machinery and mechanical appliances, and oil and gas products, though some products exhibit a negative imports' CAGR. In addition, there is also a fair amount of import demand for gold and jewellery, and for beauty and make-up products; in fact, Singapore is the only ASEAN nation that has an import demand for the beauty and make-up segment. The analysis below provides a list of top exporters for each of the top 25 products so as to provide a comprehensive overview of Singapore's import profile. The analysis below also examines India's exports of these products to Singapore (if any), and the preferential and MFN tariffs levied by Singapore. It is hoped that the analysis below can highlight some instances where Indian industry can increase its share in Singapore's imports' basket by undertaking focussed exports projects.

TABLE 2: TOP 5 EXPORTING COUNTRIES, INDIA'S EXPORTS AND RANK, TARIFF LEVIED (for 2019)

HS CODE 854239: Electronic integrated circuits (excluding such as processors, controllers, memories and amplifiers)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Taipei, Chinese	12,009	US\$ 1.7 million (30)	0%
2.	Malaysia	4,445		
3.	Philippines	3,914		
4.	Korea	3,870		
5.	China	3,387		

Sources: ITC Trade Map; WTO

The top import item for the Singapore market, this product category exhibited an imports' CAGR of 0% for the period 2015 to 2019; moreover, India has a low rank of 30 as a source country for HS Code 854239 for Singapore. There is, therefore, little overt potential or impetus for India's exports of this product category to Singapore. The only trend that offers some positive outlook is the quantum of exports achieved in 2018, at US\$ 7.1 million, the highest in the period under consideration. Therefore, while India is ranked low and has no global standing either in terms of exports of HS Code 854239, efforts should be made to achieve the 2018 export level and followed by efforts to ramp up exports gradually. Globally, India is ranked low at 25 on exports of HS Code 854239; however, the encouraging trend is the growth in exports globally from US\$ 14 million in 2015 to US\$ 160 million in 2018. Therefore, while India is not a leading exporter of HS Code 854239 products, its export performance has been improving steadily and, therefore, the possibility of increasing this product category's exports to Singapore should be explored further. See list of Singapore importers of HS Code 854239 in Annexure 1.

(for 2019)

HS CODE 271019: Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Malaysia	8,776	US\$ 1,525 million (6)	0%
2.	Russia	3,740		
3.	UAE	3,043		
4.	Iraq	2,703		
5.	Korea	2,232		

Sources: ITC Trade Map; WTO

India is a major exporting country for HS Code 271019 with a global rank of 5 and exports worth US\$ 32,004 million in 2018. Singapore's imports of this product category (diesel, light diesel oil, fuel oil and bunker oil) are greater in value as compared to other ASEAN countries. Therefore, in spite of a tepid imports' CAGR of 2% for 2015–19, there is immense scope for India to increase exports of this product category to Singapore. In fact, India's exports of HS Code 271019 to Singapore in 2018 were much higher at US\$ 3,064 million and given Indian refiners' global competency in this product category, a greater emphasis on tapping the Singapore market should be made to increase share and bridge the gap with top sourcing countries for this product category. *See list of Singapore importers of HS Code 271019 in Annexure 2.*

(for 2019)

HS CODE 270900: Petroleum oils and oils obtained from bituminous minerals, crude

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	UAE	6,620	-	0%
2.	Qatar	4,408		
3.	Saudi Arabia	2,955		
4.	Australia	1,419		
5.	Kuwait	1,330		

Sources: ITC Trade Map; WTO

Though Singapore has a steady imports' CAGR of 7% for 2015–19, India has no resources of petroleum oil and, therefore, has no exports of this product category either to Singapore or to any other country. India is one of the largest crude oil refiners in the world and is, therefore, a major exporter of refined petroleum products, but not of crude oil. *See list of Singapore importers of HS Code 270900 in Annexure 2.*

(for 2019)

HS CODE 271012: Light oils and preparations, of petroleum or bituminous minerals which >= 90% by volume "incl. losses" distil at 210°C "ASTM D 86 method" (excluding containing biodiesel)

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	5,830	US\$ 1,162 million (2)	0%
2.	India	1,162		
3.	Taipei, Chinese	1,157		

4.	Malaysia	1,018	
5.	Korea	787	

Sources: ITC Trade Map; WTO

India is a leading exporter globally of HS Code 271012, which includes products such as aviation turbine fuel (ATF), naphtha, petrol and kerosene; it was the sixth-largest source market with exports worth US\$ 14,740 million in 2018. Its current ranking of 2 as a source market of this product category for Singapore reflects its global standing. Though Singapore has a low imports' CAGR of 2% for 2015–19 for HS Code 271012, India should explore increasing its share of this product category's exports to Singapore given its global performance and existing share of Singapore's imports of this product. Globally, in 2018, India's exports of HS Code 271012 were largely shipped to the UAE (US\$ 4,776 million in 2018), China (US\$ 2,375 million in 2018) and the US (US\$ 2,319 million in 2018). *See list of Singapore importers of HS Code 271012 in Annexure 2.*

(for 2019)

HS CODE 854231: Electronic integrated circuits as processors and controllers, whether or not combined with memories, converters, logic circuits, amplifiers, clock and timing circuits, or other circuits

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Taipei, Chinese	5,795	US\$ 1.4 million (25)	0%
2.	Malaysia	1,929		
3.	Korea	1,317		
4.	China	1,216		
5.	Germany	586		

Sources: ITC Trade Map; WTO

Singapore exhibited a negative imports' CAGR of -1% for 2015–19 for this product category; therefore, there is limited incentive given the declining import demand. Moreover, India is not an exporting country for HS Code 854231 and ranks low, both for Singapore and globally (38). India exported US\$ 2.3 million of this product category to Singapore in 2018; therefore, exports fell in 2019 and this could be further analysed by industry to ascertain the reasons for the decline. *See list of Singapore importers of HS Code 854231 in Annexure 3.*

(for 2019)

HS CODE 841191: Parts of turbojets or turbopropellers, n.e.s.

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	USA	6,887	US\$ 125 million (9)	0%
2.	United Kingdom	1,425		
3.	Japan	452		
4.	France	444		
5.	Canada	386		

Sources: ITC Trade Map; WTO

Exhibiting a strong imports' CAGR of 23% for 2015–19, this product category holds substantial potential for Indian exports to Singapore. Ranked no. 9 currently, India's exports of HS Code

841191 to Singapore have dipped periodically during the period under consideration. From exports worth US\$ 1.9 million in 2015, exports rose to US\$ 26 million in 2016, fell to US\$ 13 million and US\$ 7.9 million in 2017 and 2018, respectively, before soaring to touch US\$ 125 million in 2019.

Globally, India is ranked much lower at 27 with exports worth US\$ 135 million in 2019. *See list of Singapore importers of HS Code 841191 in Annexure 4.*

(for 2019)

HS CODE 854232: Electronic integrated circuits as memories				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Taipei, Chinese	5,956	US\$ 1 million (18)	0%
2.	Malaysia	2,522		
3.	Japan	788		
4.	USA	690		
5.	China	340		

Sources: ITC Trade Map; WTO

Though Singapore has a strong imports' CAGR of 38% for 2015–19, India's exports of this product category have been falling consistently during the period under consideration, from US\$ 6.6 million in 2015, to US\$ 3.7 million in 2016, US\$ 2.2 million in 2017, US\$ 3.3 million in 2018 and US\$ 1 million in 2019. Therefore, the scope for increasing exports of HS Code 854232 to Singapore are very limited in spite of the strong imports' CAGR.

Globally, too, India is ranked low at 26 with exports worth US\$ 14 million in 2019; however, exports in 2019 were a vast improvement over the US\$ 5.9 million exported globally in 2018. *See list of Singapore importers of HS Code 854232 in Annexure 5.*

(for 2019)

HS CODE 710813: Gold, incl. gold plated with platinum, in semi-manufactured forms, for non-monetary purposes				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Switzerland	2,120	US\$ 1,95,000 (23)	0%
2.	Australia	1,597		
3.	Japan	1,222		
4.	Indonesia	985		
5.	Hong Kong, China	864		

Sources: ITC Trade Map; WTO

While imports of HS Code 710813 by Singapore have a stupendous CAGR of 100% for 2015–19, Indian exports of this product category are non-existent as India is a net importer of gold. There is, therefore, no export opportunity in this product category. *See list of Singapore importers of HS Code 710813 in Annexure 6.*

(for 2019)

HS CODE 880330: Parts of aeroplanes or helicopters, n.e.s. (excluding those for gliders)

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	USA	4,452	US\$ 101 million (8)	0%
2.	France	872		
3.	Germany	449		
4.	China	414		
5.	United Kingdom	313		

Sources: ITC Trade Map; WTO

Singapore has a robust imports' CAGR of 14% for 2015–19 for this product category and India is ranked in the top 10 source countries for imports of HS Code 880330. Encouragingly, India's exports of this product category to Singapore have shown a steady increase during the period under consideration, rising from US\$ 16 million in 2015 to US\$ 90 million in 2017 and further to US\$ 101 million in 2019. Globally, too, India is ranked within the top 15 sourcing countries at no. 13 with exports worth US\$ 1,637 million in 2018. See list of Singapore importers of HS Code 880330 in Annexure 7.

(for 2019)

HS CODE 847330: Parts and accessories of automatic data-processing machines or for other machines of heading 8471, n.e.s.

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	1,891	US\$ 8.7 million (17)	0%
2.	Taipei, Chinese	1,517		
3.	Malaysia	1,247		
4.	Indonesia	163		
5.	USA	161		

Sources: ITC Trade Map; WTO

While this product category had a steady imports' CAGR of 5% for 2015–19, India is not a major source country for HS Code 847330 for Singapore. In fact, India's exports of this product category to Singapore have been declining, from US\$ 15 million in 2015 to US\$ 14 million in 2017 and further to US\$ 8.7 million in 2019. Globally, too, India is ranked low at 33 with exports worth US\$ 106 million in 2018. See list of Singapore importers of HS Code 847330 in Annexure 8.

(for 2019)

HS CODE 851712: Telephones for cellular networks "mobile telephones" or for other wireless networks

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	4,222	US\$ 13 million (7)	0%
2.	Vietnam	294		
3.	Indonesia	241		
4.	Hong Kong, China	136		
5.	Malaysia	27		

Sources: ITC Trade Map; WTO

Though Singapore had an imports' CAGR of 0% during the period 2015 to 2019 for HS Code 851712, there is potential for India to improve upon its current ranking of 7 as a source country of this product category for Singapore. Importantly, India's exports of HS Code 851712 to Singapore have exhibited steady growth during the period under consideration, from US\$ 3.2 million in 2015 to US\$ 4.7 million in 2016 and US\$ 13 million in 2019. There is, therefore, scope for garnering a larger share of Singapore's imports of this category. Moreover, with a global rank of 16 (exports worth US\$ 1,065 million) in 2018, there appears to be capacity for Indian industry to increase exports of HS Code 851712 to Singapore. *See list of Singapore importers of HS Code 851712 in Annexure 9.*

(for 2019)

HS CODE 841112: Turbojets of a thrust > 25 kN				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	USA	2,078	US\$ 149 million (3)	0%
2.	United Kingdom	1,753		
3.	India	149		
4.	China	128		
5.	Canada	84		

Sources: ITC Trade Map; WTO

HS Code 841112 appears to offer substantial scope for ramping up of exports. Not only does this product category have the highest imports' CAGR of 142% for 2015–19, India is also ranked high at no. 3 as a source country. Though, according to data accessed on ITC Trade Map, India did not export this product category to Singapore until 2018 when it recorded exports worth US\$ 5.1 million; this increased to US\$ 149 million in 2019.

Globally, too, India is ranked high at no. 6 with exports worth US\$ 3,132 million in 2019. Therefore, taking into account the very high imports' CAGR of 142% and India's current ranking, Indian industry should focus on increasing its share of the import pie and improve upon its ranking by bridging the gap with the top two source markets. *See list of Singapore importers of HS Code 841112 in Annexure 10.*

(for 2019)

HS CODE 880240: Aeroplanes and other powered aircraft of an of an unladen weight > 15,000 kg (excluding helicopters and dirigibles)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	France	2,163	–	0%
2.	USA	1,796		

Sources: ITC Trade Map; WTO

Even though Singapore has a steady imports' CAGR of 9% for HS Code 880240 for 2015–19, there is little scope for India to export aeroplanes and other powered aircraft for the reason that there is no indigenous manufacturing of this product category in India, save for some military aircraft that is produced by HAL. *See list of Singapore importers of HS Code 880240 in Annexure 7.*

(for 2019)

HS CODE 851762: Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus (excluding telephone sets, telephones for cellular networks or for other wireless networks)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	China	1,400	US\$ 15 million (18)	0%
2.	USA	382		
3.	Malaysia	342		
4.	Mexico	179		
5.	Thailand	145		

Sources: ITC Trade Map; WTO

With the incentive of a steady imports' CAGR of 10% for 2015–19 and an increasing trend of exports of this product category to Singapore, Indian industry can explore opportunities to increase its share of this import pie, in spite of its current low rank of 18.

In fact, India's exports of this product category to Singapore have largely been on an upward trend, with exports worth US\$ 6.4 million in 2015, US\$ 7.3 million in 2017, US\$ 16 million in 2018 and US\$ 15 million in 2019.

While ranked fairly low at 28 globally, Indian exports have shown some potential on the world stage too, with exports rising steadily from US\$ 168 million (2015), US\$ 182 million (2016), US\$ 423 million (2017) and US\$ 627 million (2018). *See list of Singapore importers of HS Code 851762 in Annexure 11.*

(for 2019)

HS CODE 711291: Waste and scrap of gold, incl. metal clad with gold, and other waste and scrap containing gold or gold compounds, of a kind used principally for the recovery of precious metal (excluding ash containing gold or gold compounds, waste and scrap of gold melted down into unworked blocks, ingots, or similar forms, and sweepings and ash containing precious metals)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	Cambodia	1,914	US\$ 1.6 million (8)	0%
2.	Indonesia	840		
3.	Thailand	180		
4.	Malaysia	84		
5.	Vietnam	7.7		

Sources: ITC Trade Map; WTO

Though India is ranked as the eighth-largest source market for Singapore for HS Code 711291 in 2019, there are no recorded exports of this commodity to Singapore before 2019. Also, India does not feature as an exporter globally for HS Code 711291. Therefore, in spite of an imports' CAGR of 29% for 2015–19 and ranking of no. 8 for 2019, there appears to be no export potential for this product category as the domestic market for waste and scrap of gold discourages exports. *See list of Singapore importers of HS Code 711291 in Annexure 12.*

(for 2019)
HS CODE 711319: Articles of jewellery and parts thereof, of precious metal other than silver, whether or not plated or clad with precious metal (excluding articles > 100 years old)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	Malaysia	690	US\$ 461 million (3)	0%
2.	France	521		
3.	India	461		
4.	Hong Kong, China	356		
5.	USA	235		

Sources: ITC Trade Map; WTO

While Singapore has exhibited a negative imports' CAGR of -1% for 2015–19, India is a major exporter of this product category, both for Singapore and globally. For the coming year, this product category is likely to see reduced imports owing to its non-essential nature and an uptick will likely take place only when economies and jobs stabilise. For Singapore, India has remained as a top-ranking source country for HS Code 711319, with exports rising from US\$ 226 million in 2015 to US\$ 342 million in 2017 and further to US\$ 461 million in 2019. Globally, too, India is a top-ranking exporter at no. 2, with exports worth US\$ 12,189 million in 2019. *See list of Singapore importers of HS Code 711319 in Annexure 13.*

(for 2019)
HS CODE 271121: Natural gas in gaseous state

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	Indonesia	2,523	–	0%
2.	Malaysia	421		

Sources: ITC Trade Map; WTO

As with other product categories in the oil and gas sector, India is a net importer of natural gas and, hence, in spite of a steady imports' CAGR of 3% of 2015–19, there is no scope for India venturing into exports of HS Code 271121 to any country. *See list of Singapore importers of HS Code 271121 in Annexure 14.*

(for 2019)
HS CODE 851770: Parts of telephone sets, telephones for cellular networks or for other wireless networks and of other apparatus for the transmission or reception of voice, images or other data, n.e.s.

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	China	2,069	US\$ 2 million (23)	0%
2.	Australia	141		
3.	Hong Kong, China	99		
4.	Malaysia	80		
5.	USA	39		

Sources: ITC Trade Map; WTO

From the perspective of imports' CAGR, at 34%, the Singapore market for HS Code 851770 exhibits very strong potential. However, as in other electronics' product categories, India has yet to find its niche or growth model for this sector — it ranks a low 23 as a source market to Singapore and, in fact, its exports of HS Code 851770 to Singapore have been declining steadily, from US\$ 9.7 million in 2017 to US\$ 7.9 million in 2018 and further to US\$ 2 million in 2019. Globally, too, India is ranked low at 25 as an exporter of this product category, though global exports of HS Code 851770 have shown a rising trend as opposed to a declining trend for Singapore; globally, India's exports increased from US\$ 33 million in 2015 to US\$ 232 million in 2018. *See list of Singapore importers of HS Code 851770 in Annexure 15.*

(for 2019)

HS CODE 848690: Parts and accessories for machines and apparatus of a kind used solely or principally for the manufacture of semiconductor boules or wafers, semiconductor devices, electronic integrated circuits or flat panel displays, and for machines and apparatus specified in note 9 C to chapter 84, n.e.s.

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	USA	685	US\$ 0.5 million (22)	0%
2.	Malaysia	454		
3.	Japan	436		
4.	China	271		
5.	Korea	191		

Sources: ITC Trade Map; WTO

During the period under consideration, India's exports of HS Code 848690 to Singapore have shown a declining trend, falling from US\$ 1.7 million in 2016 to US\$ 0.6 million in 2018 and further to US\$ 0.5 million in 2019. Therefore, in spite of a strong imports' CAGR of 13% for 2015–19, there is very little scope for increasing India's exports of this product category to Singapore. Globally, while India ranks low at 23, it has shown a sudden spike in exports in the last two years, from US\$ 8.1 million in 2018 to US\$ 27 million in 2019. India's global exports of HS Code 848690 in 2019 were shipped largely to Hong Kong (US\$ 13 million), Taipei (US\$ 4.7 million), Japan (US\$ 2.3 million), Georgia (US\$ 2.1 million) and the US (US\$ 1.8 million). *See list of Singapore importers of HS Code 848690 in Annexure 16.*

(for 2019)

HS CODE 330499: Beauty or make-up preparations and preparations for the care of the skin (other than medicaments), incl. sunscreen or suntan preparations (excluding medicaments, lip and eye make-up preparations, manicure or pedicure preparations and make-up or skin care powders, incl. baby powders)

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	France	977	US\$ 15 million (14)	0%
2.	Japan	398		
3.	USA	366		
4.	Korea	185		
5.	United Kingdom	100		

Sources: ITC Trade Map; WTO

Of the import profiles done so far for ASEAN countries, Singapore is the only country to have beauty or make-up preparations in its top imports' basket. Moreover, it has a very strong imports' CAGR of 22% for this product category for the period 2015–19. However, given the non-essential nature of this category, there could be a dip in import demand in the coming year, with imports picking up only after economies and jobs stabilise. India has some exports of this product category to Singapore and these are likely to maintain the same levels given the trend during the period under consideration, where India's exports have hovered between US\$ 18 million and US\$ 15-16 million. Globally, India is ranked lower at 30 with exports worth US\$ 143 million in 2019. *See list of Singapore importers of HS Code 330499 in Annexure 17.*

(for 2019)

HS CODE 847150: Processing units for automatic data-processing machines, whether or not containing in the same housing one or two of the following types of unit: storage units, input units, output units (excluding those of heading 8471.41 or 8471.49 and excluding peripheral units)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	China	1,328	US\$ 1.3 million (21)	0%
2.	USA	225		
3.	Malaysia	192		
4.	Netherlands	163		
5.	Hong Kong, China	113		

Sources: ITC Trade Map; WTO

Though Singapore has a very robust imports' CAGR of 32% for 2015–19, this product category does not hold export potential for India given the current low rank and value of exports, both to Singapore and globally (rank 33 with exports worth US\$ 46 million in 2019). *See list of Singapore importers of HS Code 847150 in Annexure 18.*

(for 2019)

HS CODE 854233: Electronic integrated circuits as amplifiers

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	Korea	707	US\$ 18,000 (29)	0%
2.	Malaysia	401		
3.	Taipei, Chinese	339		
4.	Philippines	337		
5.	China	155		

Sources: ITC Trade Map; WTO

Singapore had an extremely-strong imports' CAGR of 68% for 2015–19 indicating the strongest demand for electronic ICs as amplifiers and not as processors and controllers where the imports' CAGR was -1%. However, as with other electronics' product categories, India is not a manufacturer of this product category and is, therefore, not an exporter of HS Code 854233. Its global rank on exports of HS Code 854233 was 34 in 2019, with exports worth US\$ 1.6 million in 2019. *See list of Singapore importers of HS Code 854233 in Annexure 19.*

(for 2019)

HS CODE 844399: Parts and accessories of printers, copying machines and facsimile machines, n.e.s. (excluding of printing machinery used for printing by means of plates, cylinders and other printing components of heading 8442)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> (rank)	<u>TARIFF</u>
1.	Malaysia	824	US\$ 3.2 million (16)	0%
2.	Japan	487		
3.	China	408		
4.	Indonesia	245		
5.	USA	63		

Sources: ITC Trade Map; WTO

An imports' CAGR of -2% for 2015–19 renders this product category unattractive for exports, though India's exports of HS Code 844399 to Singapore have shown a growth trend from 2017 onwards, rising from US\$ 0.6 million in 2017 to US\$ 1.8 million in 2018 and further to US\$ 3.2 million in 2019. However, there is very little scope for exports in this category increasing given India's low ranking globally at 40 (US\$ 36 million in 2019). *See list of Singapore importers of HS Code 844399 in Annexure 20.*

(for 2019)

HS CODE 847130: Data-processing machines, automatic, portable, weighing <= 10 kg, consisting of at least a central processing unit, a keyboard and a display (excluding peripheral units)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> (rank)	<u>TARIFF</u>
1.	China	1,714	US\$ 0.9 million (14)	0%
2.	USA	23		
3.	Vietnam	17		
4.	Malaysia	10		
5.	Taipei, Chinese	8		

Sources: ITC Trade Map; WTO

Singapore had a negative imports' CAGR of -4% for the period 2015 to 2019 for this product category. India ranked 14 as a source market for Singapore for HS Code 847130, but had a very low volume of exports; in fact, India's exports of this product category to Singapore have largely been inconsequential, in the range of US\$ 0.8-0.9 million, except for exports in 2018 when the export value was US\$ 3.1 million. Even on the global level, India's exports of this product category are very low; India ranked 38 with exports worth US\$ 38 million in 2019. There is, therefore, no potential at the moment for pursuing export projects for this product category. *See list of Singapore importers of HS Code 847130 in Annexure 20.*

(for 2019)

HS CODE 854129: Transistors with a dissipation rate >= 1 W (excluding photosensitive transistors)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> (rank)	<u>TARIFF</u>
1.	Malaysia	625	US\$ 2 million (17)	0%
2.	China	419		

3.	Austria	137	
4.	Germany	117	
5.	Korea	69	

Sources: ITC Trade Map; WTO

With a tepid imports' CAGR of 1% for 2015–19, the Singapore market for HS Code 854129 is weak for the time being. India is ranked low and has an inconsequential export value, which has remained largely in this neighbourhood except in 2018 when India's exports of this product category to Singapore were worth US\$ 4.4 million. Globally, too, India is ranked low at 32 with exports worth US\$ 7.1 million in 2019. Though, as opposed to exports to Singapore, India's global exports have exhibited a growing trend during the period under consideration — US\$ 3.3 million in 2015, US\$ 3.4 million in 2016, US\$ 3.5 million in 2016, US\$ 5.8 million in 2018 and US\$ 7.1 million in 2019. See list of Singapore importers of HS Code 854129 in Annexure 21.

3. Balance of Trade, Product-Wise

Analysing the balance of trade (BoT) indicates the attractiveness of a market from the perspective of participation in trade fairs. For the purposes of this report, the BoT is calculated at the product level, rather than for the country per se; such an analysis indicates if a particular product is being imported for domestic consumption, or whether it is being imported to enable re-exports after either value-addition or to take advantage of FTAs.

Typically, a market with a negative BoT is one where the product is being consumed domestically and, hence, Indian companies should attend B2C trade fairs in Singapore for these products; on the other hand, attendance in B2B trade fairs is recommended for products wherein Singapore has a positive BoT. The BoT for the top 25 products imported by Singapore is as follows:

TABLE 3: BALANCE OF TRADE FOR TOP IMPORTS OF SINGAPORE (in US\$ '000)

S. No.	HS CODES	PRODUCT	BALANCE OF TRADE IN 2019
1.	854239	Electronic integrated circuits (excluding such as processors, controllers, memories and amplifiers)	17,54,521
2.	271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.	-26,75,077
3.	270900	Petroleum oils and oils obtained from bituminous minerals, crude	-2,42,24,524
4.	271012	Light oils and preparations, of petroleum or bituminous minerals which >= 90% by volume "incl. losses" distil at 210°C "ASTM D 86 method" (excluding containing biodiesel)	2,663,644
5.	854231	Electronic integrated circuits as processors and controllers, whether or not combined with memories, converters, logic circuits, amplifiers, clock and timing circuits, or other circuits	85,65,087
6.	841191	Parts of turbojets or turbo propellers, n.e.s.	-59,17,861
7.	854232	Electronic integrated circuits as memories	59,72,759
8.	710813	Gold, incl. gold plated with platinum, in semi-manufactured forms, for non-monetary purposes	29,25,287
9.	880330	Parts of aeroplanes or helicopters, n.e.s. (excluding those for gliders)	-11,07,240

S. No.	HS CODES	PRODUCT	BALANCE OF TRADE IN 2019
10.	847330	Parts and accessories of automatic data-processing machines or for other machines of heading 8471, n.e.s.	-14,93,164
11.	851712	Telephones for cellular networks "mobile telephones" or for other wireless networks	-3,27,801
12.	841112	Turbojets of a thrust > 25 kN	7,99,590
13.	880240	Aeroplanes and other powered aircraft of an of an unladen weight > 15,000 kg (excluding helicopters and dirigibles)	-1,202
14.	851762	Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus (excluding telephone sets, telephones for cellular networks or for other wireless networks)	2,47,267
15.	711291	Waste and scrap of gold, incl. metal clad with gold, and other waste and scrap containing gold or gold compounds, of a kind used principally for the recovery of precious metal (excluding ash containing gold or gold compounds, waste and scrap of gold melted down into unworked blocks, ingots, or similar forms, and sweepings and ash containing precious metals)	-18,29,622
16.	711319	Articles of jewellery and parts thereof, of precious metal other than silver, whether or not plated or clad with precious metal (excluding articles > 100 years old)	-5,50,400
17.	271121	Natural gas in gaseous state	-29,44,367
18.	851770	Parts of telephone sets, telephones for cellular networks or for other wireless networks and of other apparatus for the transmission or reception of voice, images or other data, n.e.s.	1,31,244
19.	848690	Parts and accessories for machines and apparatus of a kind used solely or principally for the manufacture of semiconductor boules or wafers, semiconductor devices, electronic integrated circuits or flat panel displays, and for machines and apparatus specified in note 9 C to chapter 84, n.e.s.	-11,48,526
20.	330499	Beauty or make-up preparations and preparations for the care of the skin (other than medicaments), incl. sunscreen or suntan preparations (excluding medicaments, lip and eye make-up preparations, manicure or pedicure preparations and make-up or skin care powders, incl. baby powders)	25,38,856
21.	847150	Processing units for automatic data-processing machines, whether or not containing in the same housing one or two of the following types of unit: storage units, input units, output units (excluding those of heading 8471.41 or 8471.49 and excluding peripheral units)	2,25,243
22.	854233	Electronic integrated circuits as amplifiers	5,77,481
23.	844399	Parts and accessories of printers, copying machines and facsimile machines, n.e.s. (excluding of printing machinery used for printing by means of plates, cylinders and other printing components of heading 8442)	16,28,378
24.	847130	Data-processing machines, automatic, portable, weighing <= 10 kg, consisting of at least a central processing unit, a keyboard and a display (excluding peripheral units)	-5,10,522
25.	854129	Transistors with a dissipation rate >= 1 W (excluding photosensitive transistors)	7,03,181

Source: ITC Trade Map

If products with a positive BoT are excluded, of the top 25 products imported by Singapore, there are 12 products that exhibit a negative BoT and, hence, are target for exports by Indian

businesses. The following picture emerges for these products when combined with growth in imports' CAGR and India's rank as an export source.

TABLE 4: PRODUCTS WITH MOST POTENTIAL FOR INDIA'S EXPORTS TO SINGAPORE

S. No.	HS CODES	NEGATIVE BALANCE OF TRADE IN 2019 (in US\$ '000)	IMPORTS CAGR (%)	INDIA'S RANK AS EXPORT SOURCE
1.	271019	-26,75,077	2%	6
2.	270900	-2,42,24,524	7%	–
3.	841191	-59,17,861	23%	9
4.	880330	-11,07,240	14%	8
5.	847330	-14,93,164	5%	17
6.	851712	-3,27,801	0%	7
7.	880240	-1,202	9%	–
8.	711291	-18,29,622	29%	8
9.	711319	-5,50,400	-1%	3
10.	271121	-29,44,367	3%	–
11.	848690	-11,48,526	13%	22
12.	847130	-5,10,522	-4%	14

Source: ITC Trade Map, MFS Analysis

From the above analysis and based on the top imports' analysis detailed in Section 2, there are four products — 271019, 841191, 880330 and 851712 — that offer the best-possible potential for India's exports to Singapore. This does not imply that there is no potential in other product categories, but that the maximum potential for India's exports to Singapore is in the above-mentioned four products.

4. National Tariff Lines

Each product category contains several sub-categories that are defined at the national tariff line (NTL), which can start at the 8-digit level and go on to 12 digits. The table below lists the NTLs, where available, for Singapore's top imports. This listing is included to provide greater insight into the micro-composition of Singapore's imports and to enable customizations at the factory level.

TABLE 5: NATIONAL TARIFF LINES

HS CODE 271019: Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.				
S. No.	NTL CODE	DESCRIPTION	IMPORTS IN 2019 (in US\$)	
1.	27101930	Carbon black feedstock oil	1.1 million	
2.	27101941	Lubricating oil basestock containing 70% or more of petroleum	442 million	
3.	27101950	Hydraulic brake fluid containing 70% or more of petroleum	1 million	
4.	27101960	Oil for transformer or circuit breakers	12 million	
5.	27101971	Gas oil	1,323 million	

6.	27101972	Other diesel fuel	5,467 million
7.	27101979	Other fuel oils	23,475 million
8.	27101981	Aviation turbine fuel with a flash point of 23 degrees or more	769 million
9.	27101983	Other kerosene	5 million

HS CODE 270900: Petroleum oils and oils obtained from bituminous minerals, crude

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2019 (in US\$)</u>
1.	27090010	Crude petroleum oil	20,615 million
2.	27090020	Condensate of petroleum oils & oils from bituminous minerals crude	3,619 million

HS CODE 271012: Light oils and preparations, of petroleum or bituminous minerals which \geq 90% by volume "incl. losses" distil at 210°C "ASTM D 86 method" (excluding containing biodiesel)

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2019 (in US\$)</u>
1.	27101221	Motor spirit of ron 97 & above unleaded & unblended	203 million
2.	27101224	Motor spirit of ron 90 & above but below ron 97 unleaded & unblended	8,539 million
3.	27101225	Motor spirit of ron 90 & above but below ron 97 unleaded & blended with ethanol	32 million (in 2018)
4.	27101226	Other motor spirit of ron 90 & above but below ron 97 unleaded & blended excl blended with ethanol	4,403 million (in 2018)
5.	27101227	Motor spirit of ron below 90 unleaded & unblended	307 million
6.	27101229	Other motor spirit of ron below 90 unleaded & blended excl blended with ethanol	450 million (in 2018)
7.	27101231	Aviation spirit of a kind used in aviation piston engines 100 octane & above	1,91,000
8.	27101240	White spirit	6.6 million
9.	27101250	Low aromatic solvents with weight less than 1% aromatic content	2.8 million
10.	27101260	Other solvent spirits	14 million
11.	27101270	Naphtha reformates & other preparations of a kind for blending into motor spirits	1,530 million
12.	27101280	Other alpha olefins	3,299 million
13.	27101291	Alpha olefins	12 million
14.	27101299	Other light oils & preparations containing by weight 70 % or more of petroleum oils or oils from bituminous mine	11 million

HS CODE 847330: Parts and accessories of automatic data-processing machines or for other machines of heading 8471, n.e.s.

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2019 (in US\$)</u>
1.	84733010	Printed circuit boards assembled	2,559 million
2.	84733090	Other parts & accessories for the machines of heading 8471	3,086 million

HS CODE 851762: Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus (excluding telephone sets, telephones for cellular networks or for other wireless networks)

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2019 (in US\$)</u>
1.	85176210	Radio transmitters & radio receivers for simultaneous interpretation at multilingual conferences	73 million
2.	85176221	Control & adaptor units incl gateways bridges & routers	512 million
3.	85176229	Other units of automatic data processing machines other than those of heading 8471	232 million
4.	85176230	Telephonic or telegraphic switching apparatus	46 million
5.	85176241	Modems incl cable modems & modem cards	35 million
6.	85176242	Concentrators or multiplexers	3.1 million
7.	85176249	Other apparatus for carrier current line systems or for digital line systems	690 million
8.	85176251	Wireless LAN	187 million
9.	85176252	Transmission & reception apparatus used for simultaneous interpretation at multilingual conferences	14.9 million
10.	85176253	Other transmission apparatus for radiotelephony or radiotelegraphy incorporating reception apparatus	145 million
11.	85176259	Other transmission apparatus incorporating reception apparatus	74 million
12.	85176261	Other transmission apparatus for radiotelephony or radiotelegraphy n.e.s.	17 million
13.	85176269	Other transmission apparatus n.e.s.	83.9 million
14.	85176291	Portable receivers for calling alerting paging & paging alert devices	8.3 million
15.	85176292	Other machines for reception conversion & transmission or regeneration of voice images or other data for radiote	159 million
16.	85176299	Other machines for reception conversion & transmission or regeneration of voice images or other data n.e.s.	1,079 million

HS CODE 711319: Articles of jewellery and parts thereof, of precious metal other than silver, whether or not plated or clad with precious metal (excluding articles > 100 years old)

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2019 (in US\$)</u>
1.	71131910	Parts of other precious metal jewellery	89 million
2.	71131990	Articles of jewellery of other precious metal	2,895 million

HS CODE 851770: Parts of telephone sets, telephones for cellular networks or for other wireless networks and of other apparatus for the transmission or reception of voice, images or other data, n.e.s.

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2019 (in US\$)</u>
1.	85177010	Parts of control & adaptor units incl gateways bridges routers	52 million
2.	85177021	Parts of cellular telephones	1,251 million

3.	85177029	Other parts of transmission apparatus excl radiobroadcasting etc	68 million
4.	85177031	Other pcb for line telephony or line telegraphy assembled	3 million
5.	85177032	Other pcb for radio telephony or radio telegraphy assembled	7.3 million
6.	85177039	Other pcb assembled under heading 8517 n.e.s.	427 million
7.	85177040	Aerials or antennae for radio telephony or radio telegraphy incl parts of paging alert devices	43.8 million
8.	85177091	Other parts for line telephonic & telegraphic apparatus	33.4 million
9.	85177092	Parts for radio telephony or radio telegraphy	15 million
10.	85177099	Other parts for line telephonic & telegraphic apparatus	761 million

HS CODE 848690: Parts and accessories for machines and apparatus of a kind used solely or principally for the manufacture of semiconductor boules or wafers, semiconductor devices, electronic integrated circuits or flat panel displays, and for machines and apparatus specified in note 9 C to chapter 84, n.e.s.

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2019 (in US\$)</u>
1.	84869011	Parts of machines & apparatus for rapid heating of semiconductor wafers	89 million
2.	84869012	Parts of spin dryer for semiconductor wafer processing	1.7 million
3.	84869013	Parts of machines for working any material by removal of material by laser in production of semiconductor wafers	32 million
4.	84869014	Holders & self-opening dieheads work holders dividing heads & other special attachments for machine tools	1.5 million
5.	84869015	Other machines for sawing monocrystal semiconductor boules into slices or wafers into chips	28.6 million
6.	84869016	Parts of grinding polishing & lapping machines for processing of semiconductor wafers	9 million
7.	84869017	Parts of apparatus for growing or pulling monocrystal semiconductor boules	84,000
8.	84869019	Other parts of machines or apparatus for the manufacture of boules or wafers	139 million
9.	84869021	Parts of chemical deposition apparatus for semiconductor materials	80 million
10.	84869022	Parts of epitaxial deposition machines or of spinners for coating photographic emulsions for semiconductor wafer	17 million
11.	84869023	Parts of ion implanters for doping semicon materials of apparatus for phy deposition for semicon pdn/wafers etc	75 million
12.	84869024	Tool holders and self-opening dieheads work holders dividing heads & other special attachments for machine tools	5.1 million

13.	84869025	Pts of spraying app for wet etching stripping cleaning etc semicon wafers of dry etching patterns on semicon	20.9 million
14.	84869026	Tool holders & self-opening dieheads & other attachments for machine tools for bending etc semicon leads	2.5 million
15.	84869027	Other parts of dicing materials for scribing semicon wafers of laser cutters for cutting tracks in semicon	4,05,000
16.	84869028	Parts of resistance heated/inductance or dielectric furnaces & ovens for making semicon devices on wafers	5.1 million
17.	84869029	Parts of machines for manufacture of semicon devices/of electrical integrated circuits n.e.s.	120.9 million
18.	84869031	Parts of apparatus for dry etching patterns on flat panel display substrates	4,87,000
19.	84869032	Tool holders & self-opening dieheads work holders dividing heads & other special attachments	4,03,000
20.	84869033	Other parts of apparatus for wet etching developing stripping or cleaning flat panel displays	74 million
21.	84869034	Parts of chemical vapour deposition apparatus for flat panel display production	4,87,000
22.	84869035	Parts of spinners for coating photosensitive emulsions on flat panel display substrates	1,38,000
23.	84869039	Other parts of machines & apparatus for manufacture of flat panel displays	7,68,000
24.	84869041	Parts of focused ion beam milling machine to produce/ repair masks & reticles for patterns on semicon devices	1.1 million
25.	84869042	Parts of die attach apparatus tape automated bonders wire bonders & of encapsulation equipment for semiconductor	38.9 million
26.	84869043	Parts of automated machines for transport handling storage of semicon wafers wafer cassettes etc	173 million
27.	84869045	Parts & accessories of electron beam microscopes fitted with equipment to handle or transport semicon wafers etc	1.4 million

HS CODE 330499: Beauty or make-up preparations and preparations for the care of the skin (other than medicaments), incl. sunscreen or suntan preparations (excluding medicaments, lip and eye make-up preparations, manicure or pedicure preparations and make-up or skin care powders, incl. baby powders)

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2019 (in US\$)</u>
1.	33049920	Anti-acne creams	30 million
2.	33049930	Other face or skin creams & lotions	136.5 million
3.	33049990	Other make-up preparations incl sun tan preparations	2,246 million

HS CODE 847150: Processing units for automatic data-processing machines, whether or not containing in the same housing one or two of the following types of unit: storage units, input units, output units (excluding those of heading 8471.41 or 8471.49 and excluding peripheral units)

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2019 (in US\$)</u>
1.	84715010	Processing units excl those of subheading 847141 or 847149 for personal computers incl portable	1,261 million
2.	84715090	Processing units other than those of subheading 847141 or 847149 nes	1,074 million

HS CODE 844399: Parts and accessories of printers, copying machines and facsimile machines, n.e.s. (excluding of printing machinery used for printing by means of plates, cylinders and other printing components of heading 8442)

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2019 (in US\$)</u>
1.	84439910	Parts of screen-printing machines for making pcb/pwbs	7.8 million
2.	84439920	Ink filled printer cartridges	1,089 million
3.	84439930	Paper feeders & sorters	6.3 million
4.	84439990	Other parts & accessories of printing machinery n.e.s.	1,081 million

HS CODE 847130: Data-processing machines, automatic, portable, weighing <= 10 kg, consisting of at least a central processing unit, a keyboard and a display (excluding peripheral units)

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2019 (in US\$)</u>
1.	84713020	Laptops incl notebooks & sub-notebooks	1,083 million
2.	84713090	Other portable digital computers of 10kg or less with at least a CPU, keyboard & display unit	723 million

Source: ITC Trade Map

5. Trade Barriers

Singapore imposes non-tariff measures such as quantitative restrictions (QR), technical barriers to trade (TBT), and sanitary and phytosanitary (SPS) measures on trade, in addition to licensing, Customs facilitation and price controls. Select imports to Singapore that are subject to sanitary and phytosanitary barriers include animal-derived products, such as meat and meat products, beef, pork and pork products, etc. In addition, the select product imports subject to quantitative restrictions include arms and explosives, fireworks, specific plants, plant products, etc., whereas those subject to technical barriers include tobacco.

A total of 208 barriers to trade are imposed by Singapore; these are all either in-force or initiated and are shown in a consolidated manner in the table below.

TABLE 6: TRADE BARRIERS IMPOSED BY SINGAPORE AS OF DECEMBER 31, 2019

<u>S. No.</u>	<u>TRADE BARRIER</u>	<u>PARTNER AFFECTED</u>	<u>NUMBER OF MEASURES</u>	<u>HS CODES IMPACTED</u>
1.	Quantitative restrictions	All members	140	29031400, 29031920, 29031990, 29033910, 29033990, 29037100,

				29037200, 29037300, 29037400, 29037600, 29037700, 29037800, 29037900, 38089990, 38247190, 38247200, 38247300, 38247490, 38247500, 38247600, 38247700, 38247800, 39072090, 360490, 621133, 621143, 650610, 701990, 830140, 950300, 01064900, 01069000, 03076010, 05119990, 06011000, 06012010, 06012020, 06012090, 06021010, 06021090, 06029010, 06029090, 06031100, 06031200, 06031300, 06031400, 06031500, 06031900, 06042090, 06049090, 12099990, 30029000 etc.
2.	Sanitary and phytosanitary	All members	61	02, 04, 06, 07, 08, 19, 0101, 0102, 0103, 0105, 0106, 01063, 0201, 0202, 0203, 0204, 0206, 0207, 0208, 0210, 030110, 03019, 030199, 0304, 030710, 040120, 0407, 040700 0408, 0511, 1602
3.	Quantitative restrictions	Bilateral	3	40122010, 40122021, 40122029, 40122030, 40122040, 40122050, 40122060, 40122070, 40122091, 40122099 93
4.	Sanitary and phytosanitary	Bilateral	1	0106
5.	Technical barriers to trade	All members	3	24

Source: WTO

There is no specific trade barrier relevant for India. Further, it may be noted from the table above that there are no non-tariff measures imposed by Singapore on the imports of the top 25 products as identified in Section 2 of this report.

6. Concluding Analysis

An analysis of the top 25 product imports by Singapore clearly reveals that Singapore's import basket is similar to other ASEAN countries, albeit with a difference in the magnitude of imports and in the imports' CAGR. While countries such as Vietnam and Indonesia exhibit a high growth rate of imports for some of the common products, the trend analysis of Singapore's top 25 imports indicates either a low imports' CAGR or negative imports CAGR.

For instance, electronics products, such as HS Code 844399 (parts and accessories of printers, copying machines and facsimile machines, n.e.s., excluding of printing machinery used for printing by means of plates, cylinders and other printing components of heading 8442) and HS Code 847130 (data-processing machines, automatic, portable, weighing ≤ 10 kg, consisting of at least a central processing unit, a keyboard and a display, excluding peripheral units) have shown negative imports' CAGR, rendering exports of these products unattractive.

Singapore's openness to trade is evidenced by its strong role as a trade partner and signatory in the ASEAN region. The very first free trade agreement (FTA) was ratified by Singapore in 1992, which relaxed inter-ASEAN import duties and Customs costs. Over the years, this ASEAN Free Trade Agreement (AFTA) eased market entry and enabled significant market presence of products from signatory countries. There are no tariffs on the top 25 imports of Singapore, indicating the city-state's openness to trade.

The analysis in Section 2 shows that compared to the potential offered by other ASEAN countries such as Thailand, Myanmar, Vietnam, etc., for boosting Indian exports, Singapore appears to have the least potential as there are limited opportunities and options for Indian business to expand exports to Singapore. For instance, there are certain product categories in which Singapore has either a very high or a steady imports' CAGR, but unfortunately, India is either a net importer of those products (HS Code 270900, HS Code 710813, HS Code 271121) or has no domestic production base (HS Code 880240), or India ranks low in exports both for Singapore and globally (HS Code 851770, HS Code 847150, HS Code 854233, HS Code 848690 and HS Code 330499), thereby limiting exports prospects for Indian companies in these product categories.

Of the products that have high potential are HS Code 854239 (electronic integrated circuits, excluding such as processors, controllers, memories and amplifiers), HS Code 880330 (parts of aeroplanes or helicopters, n.e.s., excluding those for gliders) and HS Code 851712 (telephones for cellular networks "mobile telephones" or for other wireless networks), HS Code 841112 (turbojets of a thrust > 25 kN) and HS Code 851762 (machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus, excluding telephone sets, telephones for cellular networks or for other wireless networks).

Among top imports that have exhibited a low imports' CAGR, but which yet offer potential are HS Code 271019 (medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.) and HS Code 271012 (light oils and preparations, of petroleum or bituminous minerals which $\geq 90\%$ by volume "incl. losses" distil at 210°C "ASTM D 86 method", excluding containing biodiesel), because of India's good global ranking in these product categories.

While this report analyses the import profile in detail, it would be prudent to undertake a deep-dive into each potential product for export by studying the historical and current market trends; policies and regulations; market share of companies; price trends; infrastructure; logistics; market



drivers of sectoral/product growth; assessment of the growth potential of specific product(s)/services; identification of external business environment challenges; and, an analysis of sectoral developments, evolving policy and regulatory landscape, changing consumer preferences, technology trends, etc., to assess the viability of exporting products that appear to have a steady export demand and market.

ANNEXURE 1
LIST OF SINGAPORE IMPORTERS OF HS CODE 854239 (Electronic integrated circuits, excluding such as processors, controllers, memories and amplifiers)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Bhan Impex Pte Ltd	Gupta I. (Director)	+65 67438210
2.	BSE Electrical Supplies Pte Ltd	Soh Violet (MD/Chief Operating Officer)	+65 63163533; https://www.bseelectrical.com.sg/
3.	Choo Chiang Marketing Pte Ltd	Lim Thomas (CEO)	+65 63685922; https://ccm.sg/www/
4.	Device Electronics Pte Ltd	Lim Benny (Director)	+65 62886455; https://www.device-electronics.com/
5.	E-T-A Asia Pacific Pte Ltd	Tan Clement (Engineering Director/Manager)	+65 68414484; https://www.e-t-a.asia/home/
6.	F.T. Industrial Supplies (Pte)Ltd	Kok Cheng Francis (Director)	+65 63823233; http://www.ftis.com.sg/
7.	Federal Components Pte Ltd	Chua William (MD/Chief Operating Officer)	+65 62938983; http://www.federalcomponent.com.sg/
8.	Geoman Electrical & Co.	Tan George (MD/Chief Operating Officer)	+65 64577159; http://www.geoman-tcy.com/
9.	GIS Technology Pte Ltd	Tan Alex (Manager)	+65 68995400; http://www.gistec.com.sg/
10.	Hong Supply Pte Ltd	Kwong Tan (MD/Chief Operating Officer)	+65 62999941; http://www.hongsupply.com/
11.	Ideal Electric (S) Pte Ltd	Koh Charles (MD/Chief Operating Officer)	+65 62709773; http://www.ideal-electric.com.sg/
12.	Laser Ace Cable & Accessories Pte Ltd	Low Eddrick (Sales Director/Manager)	+65 62596233; http://www.laser-ace.com/
13.	Micro Cell Agency	Wong Jeffrey (Principal Executive/Proprietor)	+65 63360323; http://www.microcell.com.sg/
14.	Rittal Pte Ltd	Tan K. (MD/Chief Operating Officer)	+65 65426818; https://www.rittal.com/com-en/content/en/start/
15.	Samcom Electronics Pte Ltd	Chan Chua (MD/Chief Operating Officer)	+65 67441100; https://www.samcom.com.sg/
16.	Sumber Co. Pte Ltd	Eng Chye Richard (MD/Chief Operating Officer)	+65 63761638; https://www.sumberco.com/
17.	UMW Equipment & Engineering Pte Ltd	Min Lee (Director)	+65 62653155; https://www.umwequipment.com/

**ANNEXURE 2**

LIST OF SINGAPORE IMPORTERS OF HS CODE 271019 (Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.)

HS CODE 271012 (Light oils and preparations, of petroleum or bituminous minerals which \geq 90% by volume "incl. losses" distil at 210°C "ASTM D 86 method", excluding containing biodiesel)

HS CODE 270900 (Petroleum oils and oils obtained from bituminous minerals, crude)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Linde Gas Singapore Pte Ltd	Ming Chow (MD/Chief Operating Officer)	+65 68678998; http://www.linde.com.sg/en/index.html
2.	Esquire Marketing Services Pte Ltd	Kow Simon (Director)	+65 67454455; https://www.esquiresg.com/

ANNEXURE 3

LIST OF SINGAPORE IMPORTERS OF HS CODE 854231 (Electronic integrated circuits as processors and controllers, whether or not combined with memories, converters, logic circuits, amplifiers, clock and timing circuits, or other circuits)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Aakash International (Pte) Ltd	Dadlani Chandru (Director)	+65 63365622; https://www.aakash.com.sg/
2.	Audio & Photo Distributor (Fe) Pte Ltd	Yuen Seng Freddy (MD/Chief Operating Officer)	+65 62739622; https://www.apds.com.sg/
3.	Audio-Technica (S.E.A.) Pte Ltd	Chan Vincent (MD/Chief Operating Officer)	+65 67495686; http://sea.audio-technica.com/
4.	Av One (S) Pte Ltd	Goh K. (Marketing Director/Manager)	+65 63822288; http://www.av1group.com.sg/
5.	Expandore Electronics Pte Ltd	Seong Sng (MD/Chief Operating Officer)	+65 68412889; https://www.expandore.com/
6.	Lau (International) Distribution Pte Ltd	Lau Edmund (Sales Director/Manager)	+65 68484707; https://laudistribution.com/
7.	Mercury M-Power Industrial Pte Ltd	Wan Wong (MD/Chief Operating Officer)	+65 62920087
8.	Optical Gaging (S) Pte Ltd	Ho Kelly (Manager)	+65 67418880; https://www.smartscope.com.sg/
9.	Ruby Photo Co. (Pte)Ltd	Chan H. (Md/Chief Operating Officer)	+65 62546582
10.	Tyson Marketing Pte Ltd	Tai Jason (MD/Chief Operating Officer)	+65 62210780; https://www.tysonmarketing.net/
11.	Unicorn Electronics Pte Ltd	Yee Eric (Sales Director/Manager)	+65 63520352; http://unicorn-elect.com/
12.	B.M. Nagano Pte Ltd	Hwang Ong (Director)	+65 66927555; https://www.bmssin.com.sg/
13.	Beng Soon Holdings Pte Ltd	Poh Lim (Chairman)	+65 62844077
14.	Communication Services Pte Ltd	Goh Keith (CEO)	+65 63728100; http://www.commserv.com/
15.	Expandore Electronics Pte Ltd	Seong Sng (MD/Chief Operating Officer)	+65 68412889; https://www.expandore.com/
16.	Pantrade Electrical Pte Ltd	Siong Pan (Director)	+65 68728133; https://www.pantrade.com.sg/
17.	Rittal Pte Ltd	Tan K. (MD/Chief Operating Officer)	+65 65426818; https://www.rittal.com/com-en/content/en/start/
18.	R-One Trading Pte Ltd	Chuan Teo (Director)	+65 63380450
19.	Tecpro Cellular Pte Ltd	Ang Brian (Director)	+65 65150111; http://tecpro.com.sg/
20.	Agilent Technologies Singapore Pte Ltd	Charles Eng Chuan Chee (Director)	+65 63771688
21.	Asm Front-End Manufacturing Singapore Pte. Ltd.	Johannes Franciscus Maria Westendorp (Director)	+65 65122922
22.	Asml Singapore Pte Ltd	Mark Ting (Manager)	+65 64840123
23.	Assembleon Singapore Pte Ltd	Cor Scholten (Managing Director)	+65 66319000
24.	Broadcom Singapore Pte Ltd.	Giuseppe Miano (Managing Director)	+65 66684690

25.	Hewlett-Packard-Integrated Circuits Business Division	Wai Meng Phoon (Operation Manager)	+65 66624695
26.	I.C. Equipment Pte Ltd	Weng Wah Ho (Managing Director)	+65 64821123
27.	Idt Singapore Pte. Ltd.	Jenny Keok Lian Chin (Managing Director)	+65 67443356
28.	Infineon Technologies Asia Pacific Pte. Ltd.	Andrew Yang Hsueh Chong (Managing Director)	+65 68762888; https://www.infineon.com/cms/singapore/en/
29.	Linear Technology Pte Ltd	Joo Meng Seet (Managing Director)	+65 67532692
30.	Materion Advanced Materials Technologies and Services Far East	Chee Kong Lee (Vice President and Director)	+65 67432557
31.	Micron Semiconductor Asia Pte. Ltd.	Wayne Russell Allan (Managing Director)	+65 62903000
32.	Mitsubishi Chemical Infonics Pte Ltd	Gen Ojima (Managing Director)	+65 68638038
33.	National Semiconductor Asia Pacific Pte Ltd	Damien Lee (General Manager)	+65 63671562
34.	Pepperl+Fuchs Asia Pte. Ltd.	Juergen Willi Seitz (Managing Director)	+65 67799091; https://www.pepperl-fuchs.com/
35.	Possehl Electronics Singapore Pte Ltd	Tzeh Ren Leong (Managing Director)	+65 68615216; https://www.possehlelectronics.de/en/sites/jurong-town-sgp.html
36.	Renesas Semiconductor Singapore Pte. Ltd.	Takayuki Uno (Managing Director)	+65 64801427
37.	Sensfab Pte Ltd	Kathirgamasundaram Sooriakumar (Chief Executive Officer)	+65 68226889
38.	Siltronic Singapore Pte. Ltd.	Bock Cheng Niew (Chief Executive Officer)	+65 65002219
39.	Singapore Epson Industrial Pte. Ltd.	Yoichi Ariga (Managing Director)	+65 68658262
40.	Stmicroelectronics Asia Pacific Pte Ltd	Francois Philippe Guibert (President and Director)	+65 64839172; https://www.st.com/content/st_com/en.html
41.	Systems on Silicon Manufacturing Company Pte Ltd	Sean Hunkler (Managing Director)	+65 62487062; https://www.ssmc.com.sg/
42.	Toyoplas Holdings Pte. Ltd.	Lim Lai An (Chief Executive Officer)	+65 62888788; http://www.toyoplas.com/usr/page.aspx?pgid=2
43.	Ulvac Singapore Pte Ltd	Masaki Yamaguchi (Managing Director)	+65 65422700; http://www.ulvac.com.sg/
44.	Universal (Far East) Pte. Ltd.	Siew Wai Yong (Chief Executive Officer)	+65 63549743; http://universalfareast.com/
45.	Xilinx Asia Pacific Pte. Ltd.	Oren Scotten (Director)	+65 64073000; https://www.xilinx.com/
46.	Sbb Technology Pte Ltd	Kulbhushan Ken (Director)	+65 62946422; http://www.raygain.com/
47.	Og Pte Ltd	Chwan-Yi Tay (MD/Chief Operating Officer)	+65 62102222; https://og.com.sg/
48.	Av One (S) Pte Ltd	Goh K. (Marketing Director/Manager)	+65 63822288; https://av1group.com.sg/

ANNEXURE 4
LIST OF SINGAPORE IMPORTERS OF HS CODE 841191 (Parts of turbojets or turbo propellers, n.e.s.)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Hong Supply Pte Ltd	Kwong Tan (Md/Chief Operating Officer)	+65 62999941
2.	Mandarin Opto-Medic Co. Pte Ltd	Leong Jong (Md/Chief Operating Officer)	+65 67478777; https://mandarinoptomedic.com/
3.	Profindo Pte Ltd	Wong Winston (Director)	+65 62273175; http://www.profindo.com.sg/
4.	AVAK Systems Pte Ltd	Ng Thomas (Director)	+65 68585636; http://avaksystems.com/
5.	Binal International Pte Ltd	Wong Agnes (MD/Chief Operating Officer)	+65 62815770; http://www.binal.com.sg/
6.	Centrum (Pte)Ltd	Lee Allen (MD/Chief Operating Officer)	+65 62245888; http://www.centrumbilliard.com/
7.	F&B Equipment (S) Pte Ltd	Tee Poi (MD/Chief Operating Officer)	+65 67448856; http://www.fnbequipment.com.sg/
8.	GP System (S) Pte Ltd	Ho Roger (MD/Chief Operating Officer)	+65 68612663; https://www.gpsystem.com/
9.	Hong Supply Pte Ltd	Kwong Tan (MD/Chief Operating Officer)	+65 62999941
10.	Hyperclean Technology (S) Pte Ltd	Lee Lisa (Director)	+65 68948892; http://www.hyperclean.com.sg/
11.	Lee Seng Hardware Machinery Pte Ltd	Kuah James (Director)	+65 62988053; http://www.leeseng.com.sg/
12.	Leeport (Singapore) Pte Ltd	Lee Patrick (Manager)	+65 67452666
13.	Mok Lee Bakery Machinery Pte Ltd	Wong William (MD/Chief Operating Officer)	+65 64810101; https://moklee.com.sg/
14.	Nissin Machinery Pte Ltd	Ngak Tan (MD/Chief Operating Officer)	+65 67487811; http://www.nissinmachinery.com.sg/
15.	NTP Technology Pte Ltd	Ong Oliver (MD/Chief Operating Officer)	+65 67469900; http://www.ntp.com.sg/
16.	Outboard and Marine (Pte)Ltd	Meng Chew (MD/Chief Operating Officer)	+65 67434039; https://gardenequipment.com.sg/
17.	Turbo-Mech Asia Pte Ltd	Gan K. (Director)	+65 62506047; http://www.turbo-mech.com.sg/
18.	Hydac Technology Pte Ltd	Thomas Lek (General Manager)	+65 62659064; https://hydac.com.sg/
19.	Windsor Airmotive Asia Pte. Ltd.	Chee Keong Yap (Managing Director)	+65 65419221

ANNEXURE 5
LIST OF SINGAPORE IMPORTERS OF HS CODE 854232 (Electronic integrated circuits as memories)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	SBB Technology Pte Ltd	Kulbushan Ken (Director)	+65 62946422
2.	Bhan Impex Pte Ltd	Gupta I. (Director)	+65 67438210
3.	BSE Electrical Supplies Pte Ltd	Soh Violet (MD/Chief Operating Officer)	+65 63163533; https://www.bseelectrical.com.sg/
4.	Choo Chiang Marketing Pte Ltd	Lim Thomas (CEO)	+65 63685922; https://ccm.sg/www/
5.	Device Electronics Pte Ltd	Lim Benny (Director)	+65 62886455
6.	E-T-A Asia Pacific Pte Ltd	Tan Clement (Engineering Director/Manager)	+65 68414484; https://www.e-t-a.asia/home/
7.	F.T. Industrial Supplies (Pte)Ltd	Kok Cheng Francis (Director)	+65 63823233; http://www.ftis.com.sg/
8.	Federal Components Pte Ltd	Chua William (MD/Chief Operating Officer)	+65 62938983
9.	Geoman Electrical & Co.	Tan George (MD/Chief Operating Officer)	+65 64577159; https://www.geoman-tcy.com/
10.	GIS Technology Pte Ltd	Tan Alex (Manager)	+65 68995400; http://www.gistec.com.sg/
11.	GS Technology Pte Ltd	Lee Francis (Director)	+65 64832920; http://www.gstec.com.sg/
12.	Hong Supply Pte Ltd	Kwong Tan (MD/Chief Operating Officer)	+65 62999941
13.	Ideal Electric (S) Pte Ltd	Koh Charles (MD/Chief Operating Officer)	+65 62709773; https://ideal-electric.com.sg/
14.	Laser Ace Cable & Accessories Pte Ltd	Low Eddrick (Sales Director/Manager)	+65 62596233; http://www.laser-ace.com/
15.	Micro Cell Agency	Wong Jeffrey (Principal Executive/Proprietor)	+65 63360323; http://www.microcell.com.sg/
16.	Rittal Pte Ltd	Tan K. (MD/Chief Operating Officer)	+65 65426818; https://www.rittal.com/com-en/content/en/start/
17.	Samcom Electronics Pte Ltd	Chan Chua (MD/Chief Operating Officer)	+65 67441100; https://www.samcom.com.sg/
18.	Sumber Co. Pte Ltd	Eng Chye Richard (MD/Chief Operating Officer)	+65 63761638; https://www.sumberco.com/
19.	Umw Equipment & Engineering Pte Ltd	Min Lee (Director)	+65 62653155
20.	Aakash International (Pte)Ltd	Dadlani Chandru (Director)	+65 63365622; https://www.aakash.com.sg/
21.	Audio & Photo Distributor (Fe) Pte Ltd	Yuen Seng Freddy (MD/Chief Operating Officer)	+65 62739622; https://www.apds.com.sg/
22.	Eldric Marketing Pte Ltd	Sing Jing (MD/Chief Operating Officer)	+65 67438388; http://www.eldric.sg/
23.	Franco-Asian Enterprises Singapore Pte Ltd	Bely Jean-Jacques (MD/Chief Operating Officer)	+65 62252254; http://www.francoasia.com/
24.	Gain City Best-Electric Pte Ltd	Teo Danny (MD/Chief Operating Officer)	+65 68991212; http://www.gaincity.com/
25.	Lachmi Enterprise Pte Ltd	Ramchand Parmanand (MD/Chief Operating Officer)	+65 62970781; https://www.lachmi.sg/

26.	Landex (Singapore) Pte Ltd	Leck Charles (Chairman)	+65 62887700; http://www.landex.asia/
27.	Agilent Technologies Singapore Pte Ltd	Charles Eng Chuan Chee (Director)	+65 63771688
28.	ASM Front-End Manufacturing Singapore Pte. Ltd.	Johannes Franciscus Maria Westendorp (Director)	+65 65122922; https://www.asm.com/about/company-profile
29.	ASML Singapore Pte Ltd	Mark Ting (Manager)	+65 64840123
30.	Assembleon Singapore Pte Ltd	Cor Scholten (Managing Director)	+65 66319000
31.	Broadcom Singapore Pte Ltd.	Giuseppe Miano (Managing Director)	+65 66684690
32.	Hewlett-Packard-Integrated Circuits Business Division	Wai Meng Phoon (Operation Manager)	+65 66624695
33.	I.C. Equipment Pte Ltd	Weng Wah Ho (Managing Director)	+65 64821123
34.	IDT Singapore Pte. Ltd.	Jenny Keok Lian Chin (Managing Director, Director)	+65 67443356
35.	Infineon Technologies Asia Pacific Pte. Ltd.	Andrew Yang Hsueh Chong (Managing Director, Director)	+65 68762888; https://www.infineon.com/cms/singapore/en/
36.	Linear Technology Pte Ltd	Joo Meng Seet (Managing Director, Director)	+65 67532692
37.	Materion Advanced Materials Technologies and Services	Chee Kong Lee (Vice President and Director)	+65 67432557
38.	Micron Semiconductor Asia Pte. Ltd.	Wayne Russell Allan (Managing Director)	+65 62903000
39.	Mitsubishi Chemical Infonics Pte Ltd	Gen Ojima (Managing Director)	+65 68638038
40.	National Semiconductor Asia Pacific Pte Ltd	Damien Lee (General Manager)	+65 63671562
41.	Pepperl+Fuchs Asia Pte. Ltd.	Juergen Willi Seitz (Managing Director)	+65 67799091; https://www.pepperl-fuchs.com/
42.	Possehl Electronics Singapore Pte Ltd	Tzeh Ren Leong (Managing Director)	+65 68615216; https://www.possehlelectronics.de/en/sites/jurong-town-sgp.html
43.	Renesas Semiconductor Singapore Pte. Ltd.	Takayuki Uno (Managing Director)	+65 64801427
44.	Sensfab Pte Ltd	Kathirgamasundaram Sooriakumar (Chief Executive Officer)	+65 68226889
45.	Siltronic Singapore Pte. Ltd.	Bock Cheng Niew (Chief Executive Officer)	+65 65002219
46.	Singapore Epson Industrial Pte. Ltd.	Yoichi Ariga (Managing Director)	+65 68658262
47.	Stmicroelectronics Asia Pacific Pte Ltd	Francois Philippe Guibert (President and Director)	+65 64839172; https://www.st.com/content/st_com/en.html
48.	Systems on Silicon Manufacturing Company Pte Ltd	Sean Hunkler (Managing Director)	+65 62487062; https://www.ssmc.com.sg/



TRADE OPPORTUNITIES IN SINGAPORE

49.	Toyoplas Holdings Pte. Ltd.	Lim Lai An (Chief Executive Officer)	+65 62888788; http://www.toyoplas.com/usr/page.aspx?pgid=2
50.	Ulvac Singapore Pte Ltd	Masaki Yamaguchi (Managing Director)	+65 65422700; http://www.ulvac.com.sg/

ANNEXURE 6
LIST OF SINGAPORE IMPORTERS OF HS CODE 710813 (Gold, incl. gold plated with platinum, in semi-manufactured forms, for non-monetary purposes)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Boissy Singapore Pte Ltd	Pierre Verdiere (Managing Director)	+65 65465125
2.	Bulgari South Asian Operations Pte Ltd	Richard Siak Hoong Yong (Managing Director)	+65 67335337
3.	Casio Singapore Pte Ltd	Toshio Kubo (Managing Director)	+65 68832328; https://www.casio-intl.com/sg/en/
4.	Fossil Singapore Pte Ltd		+65 67341516
5.	Golay Pte Ltd	Theodore Panos (Managing Director)	+65 62357133; http://www.golaysingapore.com/
6.	Jewellery City Company Pte Ltd	Ricky Chiu Sing Yeung (Managing Director)	+65 62746828; https://www.sgpbusiness.com/company/Jewellery-City-Company-Pte-Ltd
7.	Lvmh Watch & Jewellery Singapore Pte Ltd	Ravi Thakran (Managing Director)	+65 68344600
8.	MGI Luxury Singapore Pte. Ltd.	Yvonne Choo (Accountant)	+65 67343833
9.	MMTC Transnational Pte Ltd	Rajender Prasad (Managing Director)	+65 65385313; http://www.mtpl.com.sg/about.htm
10.	Rolex Singapore Private Limited	Christian Robert Gisi (Chief Executive Officer)	+65 67379033
11.	Spink (Asia) Pte. Ltd.	John Koh (Director)	+65 63390788
12.	Swarovski Singapore Trading Pte Ltd	Thou Mui Lim (Finance Director)	+65 62702677; https://www.swarovski.com/en-SG/s-contact/Contact-Us/
13.	Thakral Brothers (Private) Limited	Gurmukh Singh Thakral (Managing Director)	+65 63374292; http://www.thakral.com/thakral_bro.htm
14.	Crystal Time (S) Pte Ltd	Tan S. (MD/Chief Operating Officer)	+65 67478888; http://www.crystaltime.com.sg/contact-us
15.	French Collection Trading	Manichon Franck (MD/Chief Operating Officer)	+65 64400522
16.	Thong Sia Co. (S) Pte Ltd	Koh Wilfred (Director)	+65 67376122; http://www.thongsia.com.sg/en/seiko/home/
17.	Landex (Singapore) Pte Ltd	Leck Charles (Chairman)	+65 62887700; http://www.landex.asia/
18.	Tan Heng Lee Co. (Pte)Ltd	Tan Jackson (MD/Chief Operating Officer)	+65 62859788
19.	Special Metals Pacific Pte Ltd	John P Mcgrath (Managing Director)	+65 65323823
20.	French Co/llECTION Trading	Manichon Franck (MD/Chief Operating Officer)	+65 64400522

ANNEXURE 7

LIST OF SINGAPORE IMPORTERS OF HS CODE 880330 (Parts of aeroplanes or helicopters, n.e.s., excluding those for gliders)

HS CODE 880240 (Aeroplanes and other powered aircraft of an of an unladen weight > 15000 kg, excluding helicopters and dirigibles)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Aerodef Asia Pte Ltd	Andrea Adani (Managing Director)	+65 68340403; http://www.aerodef.net/
2.	Airbus Helicopters Southeast Asia Private Limited	Derek Sharples (Vice President)	+65 65927110; http://www.airbushelicopters.asia/website/en/ref/SEA-(Singapore)_273.html
3.	Atr Eastern Support Pte Ltd	Luigi Celmi (Managing Director)	+65 65420122
4.	Avitra Aviation Services Pte Ltd	Patrick Guh (Managing Director)	+65 64119500; http://www.avitragroup.com/
5.	Bell Helicopter Asia (Pte) Ltd	Saneer Rehman (Managing Director)	+65 65422422; https://www.bellflight.com/company/about
6.	Caterpillar Marine Asia Pacific Pte. Ltd.	Alan Naisby (Managing Director)	+65 68287600
7.	Electrimec Asia Pacific Pte Ltd	Pock Keong Ong (Director & Chairman)	+65 68962979; https://electrimec.com.sg/
8.	GE Aviation Systems Pacific Service Centre Pte. Ltd.	Laurie Barns (Managing Director)	+65 62143935
9.	Goodrich Aerospace Pte Ltd	Laurent Delisle (Managing Director)	+65 65459975
10.	Hawker Pacific Asia Pte Ltd	Anthony Lloyd Jones	+65 66817888; https://www.hawkerpacific.com/
11.	James Walker Asia Pacific Pte. Ltd.	Christian Jing Soon Tan (Managing Director)	+65 62674788; https://www.jameswalker.biz/ru/locations/18-Singapore
12.	Kelvin Hughes (Singapore) Pte Ltd	Russell Charles Gould (Managing Director)	+65 65459880
13.	Kongsberg Maritime Pte. Ltd.	Trond Brage Jakobsen (Managing Director)	+65 64116400; https://www.kongsberg.com/maritime/
14.	Koppernaes Singapore Pte Ltd	Hans Peter Koppernaes (Managing Director)	+65 65509622
15.	Kpi Bridge Oil Singapore Pte. Ltd.	Mark Peter Emmett (Managing Director)	+65 62208655; https://www.kpibridgeoil.com/
16.	Leki Aviation Pte. Ltd.	Peter Kjeldsen (Managing Director)	+65 67876851; https://www.lekiaviation.com/
17.	Liebherr-Singapore Pte Ltd	Albert Yew Chye Chua (Managing Director)	+65 62652305
18.	Lloyd Aviation Pte. Ltd.	Christopher Charles Lloyd (Managing Director)	+65 62216422
19.	Meggitt Aerospace Asia Pacific Pte. Ltd.	Adrian Richard Plevin (Managing Director)	+65 65420153
20.	Mol Techno-Trade Asia Pte. Ltd.	Hiroko Sawabe (Managing Director)	+65 62726252
21.	Moog Singapore Pte Ltd	Jeremy Lee (Regional Manager)	+65 67736238; https://www.moog.com.sg/

22.	Rolls-Royce Singapore Pte. Ltd.	Jonathan Asherson (Director)	+65 62403333; https://www.rolls-royce.com/
23.	Safran Electronics Asia Pte. Ltd.	Yue Jeen Wong (Director)	+65 65452885; https://www.safran-electronics-defense.com/
24.	Sanshin Engineering (S) Pte. L Td.	Takashi Azumi (Managing Director)	+65 67485025
25.	Schottel Far East Pte. Ltd.	Joachim Schein (Managing Director)	+65 68610955; https://www.schottel.de/schottel-group/
26.	Sonardyne Asia Pte Ltd	Anthony S Gleeson (Vice President)	+65 65421911; https://www.sonardyne.com/
27.	Standard Aero (Asia) Pte Ltd	Raghunath Reddy (General Manager)	+65 65868400; http://www.standardaero.com/
28.	Swire Pacific Offshore Services (Pte.) Limited	Colin John Payne (Director)	+65 63093665; https://swirespo.com/
29.	Thales Solutions Asia Pte. Ltd.	Kevin Chek Nam Chow (Chief Executive Officer)	+65 64247100; https://www.thalesgroup.com/en/
30.	Trelleborg Marine Systems Asia Pte. Ltd.	Richard Hepworth (Director)	+65 62688005; https://www.trelleborg.com/en/marine-and-infrastructure
31.	Tsurumi (Singapore) Pte. Ltd.	Takeshi Watanabe (Managing Director)	+65 67608338; http://www.tsurumipump.com.sg/
32.	Turbomeca Asia Pacific Pte Ltd	Albert Mathieu Eric Donatien (Managing Director)	+65 65486500
33.	TW Metals Holdings (Sea) Private Limited	Jackie Lim (Sales Manager)	+65 63246411; https://www.twmetals.com/
34.	Twin Disc (Far East) Limited	Kenny Wai Soon Yeo (Managing Director)	+65 68651925; http://www.twindisc.com/
35.	Tyco Electronics Singapore Pte Ltd	Chik Thuan Tan	+65 65905394
36.	Viking Life-Saving Equipment Pte Ltd	Mung Tak Chan (Managing Director)	+65 64249200; https://www.viking-life.com/en
37.	Volvo East Asia (Pte) Ltd	Martin Christophe Jean-Louis (Managing Director)	+65 66727529
38.	Vulkan Industries Far East Pte Ltd	Peter Eduard Gregor Scheda (Managing Director)	+65 67958367; https://www.vulkan.com/en-us/holding/vulkan-companies/singapore
39.	Wilhelmsen Ships Service (S) Pte. Ltd.	Lundestad Harald (Director and General Manager)	+65 63954545

ANNEXURE 8
LIST OF SINGAPORE IMPORTERS OF HS CODE 847330 (Parts and accessories of automatic data-processing machines or for other machines of heading 8471, n.e.s.)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Audio-Technica (S.E.A.) Pte Ltd	Chan Vincent (MD/Chief Operating Officer)	+65 67495686; http://sea.audio-technica.com/
2.	Eop21 Pte Ltd	Lee Jeremy (MD/Chief Operating Officer)	+65 66591121; https://www.eop21.com/
3.	F.T. Industrial Supplies (Pte)Ltd	Kok Cheng Francis (Director)	+65 63823233; http://www.ftis.com.sg/
4.	Mercury Land of Gifts	Yap Adeline (Director)	+65 62977913; http://www.mercuryland.com.sg/
5.	Nitto Trading	Phay Joseph (MD/Chief Operating Officer)	+65 63389306; http://nitto.com.sg/
6.	Orangetags Pte Ltd	Tan Jye (Manager)	+65 62888136; http://www.orangetags.com/
7.	Oren Sport (Singapore) Pte Ltd	Tan Vincent (Director)	+65 62982526; https://www.orensport.com/
8.	Ram I Pte Ltd	Lim Richard (Director)	+65 67430826; http://www.ramsingapore.com/
9.	SBB Technology Pte Ltd	Kulbhusan Ken (Director)	+65 62946422; http://www.raygain.com/
10.	Vision Magnetics Pte Ltd	Goh Harrison (Director)	+65 68580311; http://www.vm.com.sg/
11.	Adlink Technology Singapore Pte Ltd	Michael Shih (Managing Director)	+65 68442261; https://www.adlinktech.com/en/contact us
12.	Best Denki (Singapore) Pte Ltd (Branch)	Mohd Rozli (Principal)	+65 64563922; https://www.bestdenki.com.sg/
13.	Courts (Singapore) Pte. Ltd.	Terence Donald O'connor (Chief Executive Officer)	+65 63097777
14.	D-Link International Pte Ltd	Jacky Chia Yu Chang (Managing Director)	+65 66229379; https://www.dlink.com.sg/
15.	Hummingbird Asia Pte Ltd	Balasubramanian Kavapatti Lakshmi Narayana Moorthy (Managing Director)	+65 63341645
16.	IER Pte Ltd	Franck Bernard Vitte (Managing Director)	+65 62766966; https://www.ier.com/en/
17.	S & I Systems Pte Ltd	Vincent Shuh Moh Lim (President and Director)	+65 67763370
18.	Tecnav Pte. Ltd.	Jan Christer Persson (Director Operations)	+65 67939478; https://www.tecnau.com/
19.	Hong Supply Pte Ltd	Kwong Tan (MD/Chief Operating Officer)	+65 62999941
20.	R-One Trading Pte Ltd	Chuan Teo (Director)	+65 63380450
21.	Celestica Electronics (S) Pte Ltd	Keer Chun Kim (General Manager)	+65 63666022
22.	Mandarin Opto-Medic Co. Pte Ltd	Leong Jong (MD/Chief Operating Officer)	+65 67478777; https://mandarinoptomedic.com/
23.	Profindo Pte Ltd	Wong Winston (Director)	+65 62273175; https://www.profindo.com.sg/
24.	AVAK Systems Pte Ltd	Ng Thomas (Director)	+65 68585636; http://avaksystems.com/

25.	Binal International Pte Ltd	Wong Agnes (MD/Chief Operating Officer)	+65 62815770; http://www.binal.com.sg/
26.	Centrum (Pte)Ltd	Lee Allen (MD/Chief Operating Officer)	+65 62245888; http://www.centrumbilliard.com/
27.	F&B Equipment (S) Pte Ltd	Tee Poi (MD/Chief Operating Officer)	+65 67448856; http://www.fnbequipment.com.sg/
28.	GP System (S) Pte Ltd	Ho Roger (MD/Chief Operating Officer)	+65 68612663; https://www.gpsystem.com/
29.	Hyperclean Technology (S) Pte Ltd	Lee Lisa (Director)	+65 68948892; http://www.hyperclean.com.sg/
30.	Lee Seng Hardware Machinery Pte Ltd	Kuah James (Director)	+65 62988053; http://www.leeseng.com.sg/
31.	Leeport (Singapore) Pte Ltd	Lee Patrick (Manager)	+65 67452666
32.	Mok Lee Bakery Machinery Pte Ltd	Wong William (MD/Chief Operating Officer)	+65 64810101; https://moklee.com.sg/
33.	Nissin Machinery Pte Ltd	Ngak Tan (MD/Chief Operating Officer)	+65 67487811; http://www.nissinmachinery.com.sg/
34.	NTP Technology Pte Ltd	Ong Oliver (MD/Chief Operating Officer)	+65 67469900; http://www.ntp.com.sg/
35.	Outboard and Marine (Pte)Ltd	Meng Chew (MD/Chief Operating Officer)	+65 67434039; https://gardenequipment.com.sg/
36.	Turbo-Mech Asia Pte Ltd	Gan K. (Director)	+65 62506047; http://www.turbo-mech.com.sg/

ANNEXURE 9
LIST OF SINGAPORE IMPORTERS OF HS CODE 851712 (Telephones for cellular networks "mobile telephones" or for other wireless networks)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Alucobond (Far East) Pte. Ltd.	Tarek Haddad (Director)	+65 63039750; http://alucobond.com.sg/
2.	Amano Time & Air Singapore Pte. Ltd.	Noboru Sugawara (Managing Director)	+65 62752885; http://www.amano.com.sg/
3.	Anixter Singapore Pte Ltd	Maria Cecilia C Beltran (Director)	+65 65081600; https://www.anixter.com/
4.	Arrow Electronics Asia (S) Pte. Ltd.	Manalore Manickavasagam (Managing Director)	+65 65598388; https://www.arrow.com/en/
5.	Atlas Copco (South-East Asia) Pte. Ltd.	Glenn Chetelsky (Director)	+65 62108000; https://www.atlascopco.com/en-sg
6.	AVK - Seg Far East Pte Ltd	Paul Volta Hidajat (Managing Director)	+65 64593988; http://www.avkseg.com.sg/
7.	Bartec Pte Ltd	Luciano Checco (Managing Director)	+65 67625030; http://www.bartecasia.com/
8.	Broadcom Singapore Pte Ltd.	Giuseppe Miano (Managing Director)	+65 66684690; https://www.broadcom.com/company/contact
9.	Chemprox Enterprise Pte Ltd	Hartono Gunawan (Managing Director)	+65 63374868
10.	Chloride Batteries S. E. Asia Pte. Limited	Winston Teng Kay Wong (Managing Director)	+65 97859438
11.	Chubb Singapore Private Limited	Hemant Jolly (Managing Director)	+65 83666224; http://www.chubb.com.sg/
12.	Control Techniques Singapore Pte Ltd	Wai Kuan Loh (Managing Director)	+65 64129317
13.	Cooper Crouse-Hinds Pte. Ltd.	Derek Meng Kong Tang (Managing Director)	+65 62974819
14.	Cummins Generator Technologies Singapore Pte. Ltd.	Royston Mansfield Kington	+65 63053150; https://cummins.com.sg/
15.	Daihatsu Diesel (Asia Pacific) Pte. Ltd.	Hashiguchi Takashi (Managing Director)	+65 65899510
16.	Datwyler (Thelma) Cables + Systems Pte Ltd	Melva Yin Mei Yue (Managing Director)	+65 68979871; https://www.cabling.datwyler.com/en/
17.	Davex Singapore Pte Ltd	Koh Hee Sim (Managing Director)	+65 67452511
18.	Eaton Power Quality Pte. Ltd.	George Ow (General Manager)	+65 68251668; https://www.eaton.com/SEAsia/
19.	EBM-Papst Sea Pte. Ltd.	Coleman Hwai Ghee Lim (Managing Director)	+65 65513789; https://www.ebmpapst.com.sg/
20.	Efacec Singapore Pte Ltd	Pedro Henrique De Alencar Araripe Furtado (Director Public Relations)	+65 68417073

21.	Electrimec Asia Pacific Pte Ltd	Pock Keong Ong (Director & Chairman)	+65 68962979; https://electrimec.com.sg/
22.	Eye Lighting Asia Pacific Pte Ltd	Andrew Hue Boo Koh (Managing Director)	+65 67473579
23.	FPT Far East Pte Ltd	Michael Chiu (Managing Director)	+65 65456630; http://fpt.com.sg/
24.	Fugro Satellite Positioning Pte. Ltd.	John Colin Sprivulis (Director)	+65 65425001; https://www.fugro.com/
25.	Fujikura Asia Limited	Toshitaka Takahashi (Managing Director)	+65 62788955; https://www.fujikura.com.sg/
26.	Fujitsu Asia Pte Ltd - Procurement Office	I. Ashida (Director)	+65 62542660
27.	Furukawa Electric Singapore Pte Ltd	Takeshi Shintoku (Managing Director)	+65 62244686; https://www.furukawaelectric.com/fes/
28.	G4S Security Systems (S) Pte. Ltd.	Robert Peng Keong Wong (Managing Director)	+65 63924140
29.	GE Grid Solutions Pte. Ltd.	Siew Ling Low (Director)	+65 67490777; https://www.gegridsolutions.com/
30.	GE Lighting	Richard Ng (General Manager)	+65 63522488; https://www.gelighting.com/
31.	Hellermannntyton Pte Ltd	Heng Guan Lee (Managing Director)	+65 65861913; https://www.hellermannntyton.com/sg
32.	Hoppecke Asia Pacific Pte Ltd	Markus Spielberger (Finance Director)	+65 68906970; http://www.hoppecke.com.sg/
33.	HTK C&H Asia Pacific Pte. Ltd.	Hiromasa Okamura (Managing Director)	+65 67459566; http://www.honda-connectors.com.sg/contact-us/singapore-office/
34.	Iida Electronics (S) Pte. Ltd.	Inoue Yosuke (Managing Director)	+65 67490186; https://www.iida-tusho.co.jp/en/
35.	Isolectra Far East Pte. Ltd.	Arya Varma Trivikraman (Managing Director)	+65 62749928; http://www.isolectra.com.sg/
36.	Iwatani Corporation (Singapore) Pte. Ltd.	Naoki Wada (Managing Director)	+65 62208347; https://iwatani.com.sg/
37.	Jung Asia Pte Ltd	Clement Cher Khian Koh (Managing Director)	+65 62868816; https://www.jung.de/sg/4310/jung-asia/
38.	Jvckenwood Singapore Pte. Ltd.	Shinichi Takada (Managing Director)	+65 64964500; http://www.sg.jvckenwood.com/
39.	Kyoei Denki (S) Pte Ltd	Hsueh-Chih Lin (Managing Director)	+65 65452838
40.	Ledvance Pte. Ltd.	Shengpo Wu (Managing Director)	+65 65520110; https://www.ledvance.asia/
41.	Leoni (S.E.A.) Pte. Ltd.	Tian Hock Wong (Managing Director)	+65 68634966
42.	Leroy-Somer (South East Asia) Pte Ltd	Ee Hsin Tan (General Manager)	+65 62661726; https://acim.nidec.com/generators/leroy-somer/
43.	Lighting Products Enterprise (S) Pte Ltd	Sunny Yau San Chan (Director)	+65 62746536

44.	Lumberg Asia Pacific Pte. Ltd.	Wolfgang Erwin Gunther Pappenmeier (Managing Director)	+65 67768755; https://www.lumberg.com/en/about-us/locations
45.	Mabuchi Motor (Singapore) Pte Ltd	Shigeyuki Segawa (Managing Director)	+65 63399991; https://www.mabuchimotor.com/company/network/singapore.html
46.	Makita Singapore Pte Ltd	Toshimitsu Haga (Managing Director)	+65 65468700; https://www.makita.com.sg/
47.	Maxell Asia (Singapore) Pte Ltd	Mitsuhiro Takahata (Managing Director)	+65 62208243; http://www.maxell.com.hk/
48.	Meisei & Company Ltd.	Masao Inoue (Assistant Manager)	+65 67440231; https://www.meiseishokai.co.jp/english/
49.	Mitsubishi Heavy Industries Engine System Asia Pte. Ltd.	Motoi Kawashima (Managing Director)	+65 68622202; http://mhiesa.com.sg/
50.	MK Electric (Singapore) Pte. Limited	Kim Hua Goh (Manager)	+65 64616333; https://www.mkelectric.com/en-my/

ANNEXURE 10
LIST OF SINGAPORE IMPORTERS OF HS CODE 841112 (Turbojets of a thrust > 25 kN)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	AVAK Systems Pte Ltd	NG Thomas (Director)	+65 68585636; http://avaksystems.com/
2.	Binal International Pte Ltd	Wong Agnes (MD/Chief Operating Officer)	+65 62815770; http://www.binal.com.sg/
3.	Centrum (Pte)Ltd	Lee Allen (MD/Chief Operating Officer)	+65 62245888
4.	F&B Equipment (S) Pte Ltd	Tee Poi (MD/Chief Operating Officer)	+65 67448856; http://www.fnbequipment.com.sg/
5.	GP System (S) Pte Ltd	Ho Roger (MD/Chief Operating Officer)	+65 68612663; https://www.gpsystem.com/
6.	Hong Supply Pte Ltd	Kwong Tan (MD/Chief Operating Officer)	+65 62999941
7.	Hyperclean Technology (S) Pte Ltd	Lee Lisa (Director)	+65 68948892; http://www.hyperclean.com.sg/
8.	Lee Seng Hardware Machinery Pte Ltd	Kuah James (Director)	+65 62988053; http://www.leeseng.com.sg/
9.	Leeport (Singapore) Pte Ltd	Lee Patrick (Manager)	+65 67452666; www.leeport.com.sg/
10.	Mok Lee Bakery Machinery Pte Ltd	Wong William (MD/Chief Operating Officer)	+65 64810101; https://moklee.com.sg/
11.	Nissin Machinery Pte Ltd	Ngak Tan (MD/Chief Operating Officer)	+65 67487811; https://nissinmachinery.com.sg/
12.	NTP Technology Pte Ltd	Ong Oliver (MD/Chief Operating Officer)	+65 67469900; http://www.ntp.com.sg/
13.	Outboard and Marine (Pte)Ltd	Meng Chew (MD/Chief Operating Officer)	+65 67434039; https://gardenequipment.com.sg/
14.	Turbo-Mech Asia Pte Ltd	Gan K. (Director)	+65 62506047; http://www.turbo-mech.com.sg/
15.	Mandarin Opto-Medic Co. Pte Ltd	Leong Jong (MD/Chief Operating Officer)	+65 67478777; https://mandarinoptomedic.com/
16.	Profindo Pte Ltd	Wong Winston (Director)	+65 62273175; http://www.profindo.com.sg/

ANNEXURE 11

LIST OF SINGAPORE IMPORTERS OF HS CODE 851762 (Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus, excluding telephone sets, telephones for cellular networks or for other wireless networks)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	3M Technologies (S) Pte. Ltd.	Arthur Kok Kuen Fong (Managing Director)	+65 64508888
2.	ADC Communications (Sea) Pte. Ltd.	James Gordon Mathews (Managing Director)	+65 63943800
3.	ADT Security Services	Mohammad Salim (General Manager)	+65 63898888; https://www.adt.sg/
4.	Advanide Pte. Ltd.	Holger Hubert Roessner (Managing Director)	+65 67380030; https://www.advanide.de/
5.	Advantech Co. Singapore Pte Ltd	David Gim Hock Soon (Managing Director)	+65 64421000; https://www.advantechsg.com.sg/
6.	Alpha Metals Singapore	Valentijn Van Velthoven	+65 68618107; http://www.alphametals.com.sg/
7.	Alps Electric (S) Pte. Ltd.	Susumu Saito (Managing Director)	+65 62262933
8.	Amphenol Fci Connectors Singapore Pte. Ltd.	George Thomas (Director)	+65 65496666
9.	AMSC Singapore Pte. Ltd.	Makoto Arai (Managing Director)	+65 62213968
10.	Analog Devices International, Inc.	Mike Kiem Hou Eng (Manager & Authorised Signing Officer)	+65 68849391
11.	Anixter Singapore Pte Ltd	Maria Cecilia C Beltran (Director)	+65 65081600
12.	Anritsu Pte Ltd	Toru Wakinaga (Managing Director)	+65 62822400
13.	Applied Satellite Technology Asia Pte. Ltd.	Gregory Stuart Darling (Managing Director)	+65 62916605; https://www.theastgroup.com/sg/contact/
14.	Arrow Electronics Asia (S) Pte. Ltd.	Manalore Manickavasagam (Managing Director)	+65 65598388; https://www.arrow.com/en/
15.	Asiatec-Link Trading (S) Pte Ltd	Janet Hwee Huang Lim (Managing Director)	+65 63368172
16.	ASM Front-End Manufacturing Singapore Pte. Ltd.	Johannes Franciscus Maria Westendorp (Director)	+65 65122922; https://www.asm.com/about/company-profile
17.	ASM Technology Singapore Pte Ltd	Wai Kwong Li (Chief Executive Officer)	+65 67526311
18.	ASM Wafer Process Equipment Singapore Pte Ltd	Johannes Laurens Benoist (Managing Director)	+65 65122922
19.	ASML Singapore Pte Ltd	Mark Ting (Manager)	+65 64840123; https://www.asml.com/en
20.	ASSA Abloy Hospitality Pte. Ltd.	Vegard Prytz (Managing Director)	+65 63057670
21.	Astec Custom Power (Singapore) Pte Ltd	Matthew Low (Sales Manager)	+65 63366991
22.	Austco Marketing & Service (Asia) Pte Ltd	Michael Chiap Khian Chia (Managing Director)	+65 64818400
23.	Avnet Asia Pte Ltd	Stephen Wong (President)	+65 65806000; https://www.avnet.com/

24.	Axcelis Technologies, Pte. Ltd.	Christian Jing Soon Tan (Managing Director)	+65 64196988; https://www.axcelis.com/
25.	Azbil Singapore Pte. Ltd.	Yusuke Oshida (Managing Director)	+65 68732694; http://sg.azbil.com/
26.	B.M. Nagano Pte Ltd	Shingo Murakami (Managing Director)	+65 66927555; https://www.bmssin.com.sg/
27.	Balluff Asia Pte Ltd	Alvin Chin Chye Chua (Director)	+65 62524384; https://www.balluff.com/en/
28.	Bang & Olufsen Asia Pte Ltd	Lars Peter Myrup (Managing Director)	+65 69225400
29.	Bartec Pte Ltd	Luciano Checco (Managing Director)	+65 67625030; http://www.bartecasia.com/
30.	Benchmark Electronics Pte Ltd	Kelly Paul Anthony (Director)	+65 67528966
31.	Black Box Network Services Singapore Pte Ltd	Kim Keat Thien (Managing Director)	+65 64450005; https://www.blackboxnetwork.com.sg/en-sg/
32.	Bristone Pte Ltd	Howard Hee Woong Park (Managing Director)	+65 63339409; http://sg.bristone.com/
33.	Broadcom Asia Distribution Pte. Ltd.	Giuseppe Miano (Managing Director)	+65 66684690
34.	Broadcom Singapore Pte Ltd.	Giuseppe Miano (Managing Director)	+65 66684690; https://www.broadcom.com/
35.	Canon Singapore Pte. Ltd.	Kensaku Konishi (Managing Director)	+65 67998686; https://sg.canon/
36.	Captii Limited	Tze Leng Wong (Managing Director)	+65 62977100; https://captii.com/
37.	Casio Singapore Pte Ltd	Toshio Kubo (Managing Director)	+65 68832328; https://www.casio-intl.com/sg/en/
38.	CBC.S Pte Ltd	Naoyuki Takagi (Managing Director)	+65 62751221; http://www.cbcsingapore.com/
39.	Cec-Coils Singapore Pte Ltd	Po Leng Poh (Manager)	+65 68413321
40.	Chaiper Electronic Singapore Pte Ltd	Sian Lin Hoo (Managing Director)	+65 62823832; http://www.chaiper.com/emp/main.html
41.	Checkpoint Systems Inc	Gardner Carl (Director)	+65 67471430; https://checkpointsystems.com/us/
42.	Chematic Industrial (S) Pte Ltd	Adrian Gan (General Manager Sales)	+65 62440881; http://www.chematicgroup.com/about.htm
43.	Chiyoda Electronic (S) Pte Ltd	Nobutaka Shikano (Managing Director)	+65 63242990; http://www.chiyodas.com.sg/
44.	Chubb Singapore Private Limited	Hemant Jolly (Managing Director)	+65 83666224
45.	CI Direct Pte. Ltd.	Ting Pong Low (Director)	+65 68954000
46.	Classic Components Singapore Pte. Ltd.	Joe Sher (Managing Director)	+65 68424111
47.	CMK Asia (Pte.) Ltd.	Koji Mochida (Director)	+65 64498491
48.	CMTI Pte. Ltd.	Chu Yong Cheng (Executive Director)	+65 64812203; http://www.cmti.com.sg/
49.	Coilcraft Singapore Pte Ltd	Kwang Hee Teh (Director)	+65 62966933; https://www.coilcraft.com/
50.	Converge Asia Pte Ltd	Esmond Hon Kee Wong (Managing Director)	+65 67998434; https://www.converge.com/

ANNEXURE 12

LIST OF SINGAPORE IMPORTERS OF HS CODE 711291 (Waste and scrap of gold, incl. metal clad with gold, and other waste and scrap containing gold or gold compounds, of a kind used principally for the recovery of precious metal, excluding ash containing gold or gold compounds, waste and scrap of gold melted down into unworked blocks, ingots, or similar forms, and sweepings and ash containing precious metals)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Adani Global Pte Ltd	Arup Roy (Chief Executive Officer)	+65 65764622
2.	Daiei Papers (S.A.) Pte Ltd	Vijay Kumar Gupta (Managing Director)	+65 62202119
3.	Edgen Murray Pte. Ltd.	Craig Douglas Doel (Managing Director)	+65 62233334; https://www.edgenmurray.com/locations/singapore/
4.	Greif Singapore Pte. Ltd.	Chin Fee Chong (Managing Director)	+65 68635300; https://www.greif.com/
5.	Hanwa Singapore (Private) Limited	Shirasawa Shoji (Managing Director)	+65 65367822; https://www.hanwa.co.jp/en/company/history.html
6.	Metal Commerz Pte. Ltd.	Soon Chye Yap (Managing Director)	+65 67388873; http://www.metalcommerz.com/
7.	Nilo Asia, Pte. Ltd.	Vanessa Dandelski (General Manager)	+65 65628850; http://nilo.asia/
8.	Ohgitani (S) Pte. Ltd.	Takeshi Ikegami (Managing Director)	+65 68625939; http://www.ogico.co.jp/eng/oversea01.html
9.	SCG Singapore Trading Pte. Ltd.	Akkharaphon Tiphayawong (Managing Director)	+65 62953455
10.	Boissy Singapore Pte Ltd	Pierre Verdiere (Managing Director)	+65 65465125
11.	Bulgari South Asian Operations Pte Ltd	Richard Siak Hoong Yong (Managing Director)	+65 67335337
12.	Casio Singapore Pte Ltd	Toshio Kubo (Managing Director)	+65 68832328; https://www.casio-intl.com/sg/en/
13.	Fossil Singapore Pte Ltd		+65 67341516
14.	Golay Pte Ltd	Theodore Panos (Managing Director)	+65 62357133; http://www.golaysingapore.com/
15.	Jewellery City Company Pte Ltd	Ricky Chiu Sing Yeung (Managing Director)	+65 62746828; https://www.sgpbusiness.com/company/Jewellery-City-Company-Pte-Ltd
16.	Lvmh Watch & Jewellery Singapore Pte Ltd	Ravi Thakran (Managing Director)	+65 68344600
17.	Mgi Luxury Singapore Pte. Ltd.	Yvonne Choo (Accountant)	+65 67343833
18.	MMTC Transnational Pte Ltd	Rajender Prasad (Managing Director)	+65 65385313; http://www.mtpl.com.sg/about.htm
19.	Rolex Singapore Private Limited	Christian Robert Gisi (Chief Executive Officer)	+65 67379033
20.	Spink (Asia) Pte. Ltd.	John Koh (Director)	+65 63390788
21.	Swarovski Singapore Trading Pte Ltd	Thou Mui Lim (Finance Director)	+65 62702677; https://www.swarovski.com/en-SG/s-contact/Contact-Us/



TRADE OPPORTUNITIES IN SINGAPORE

22.	Thakral Brothers (Private) Limited	Gurmukh Singh Thakral (Managing Director)	+65 63374292; http://www.thakral.com/thakral_bro.htm
23.	Crystal Time (S) Pte Ltd	Tan S. (MD/Chief Operating Officer)	+65 67478888; http://www.crystaltime.com.sg/contact-us
24.	French Collection Trading	Manichon Franck (MD/Chief Operating Officer)	+65 64400522
25.	Thong Sia Co. (S) Pte Ltd	Koh Wilfred (Director)	+65 67376122; http://www.thongsia.com.sg/en/seiko/home/
26.	Landex (Singapore) Pte Ltd	Leck Charles (Chairman)	+65 62887700; http://www.landex.asia/
27.	Tan Heng Lee Co. (Pte)Ltd	Tan Jackson (MD/Chief Operating Officer)	+65 62859788
28.	Special Metals Pacific Pte Ltd	John P Mcgrath (Managing Director)	+65 65323823
29.	French Collection Trading	Manichon Franck (MD/Chief Operating Officer)	+65 64400522

ANNEXURE 13

LIST OF SINGAPORE IMPORTERS OF HS CODE 711319 (Articles of jewellery and parts thereof, of precious metal other than silver, whether or not plated or clad with precious metal, excluding articles > 100 years old)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Crystal Time (S) Pte Ltd	Tan S. (MD/Chief Operating Officer)	+65 67478888; http://www.crystaltime.com.sg/
2.	Mercury Land of Gifts	Yap Adeline (Director)	+65 62977913
3.	Boissy Singapore Pte Ltd	Pierre Verdiere (Managing Director)	+65 65465125
4.	Bulgari South Asian Operations Pte Ltd	Richard Siak Hoong Yong (Managing Director)	+65 67335337
5.	Casio Singapore Pte Ltd	Toshio Kubo (Managing Director)	+65 68832328; https://www.casio-intl.com/sg/en/
6.	Fossil Singapore Pte Ltd		+65 67341516
7.	Golay Pte Ltd	Theodore Panos (Managing Director)	+65 62357133; http://www.golaysingapore.com/
8.	Jewellery City Company Pte Ltd	Ricky Chiu Sing Yeung (Managing Director)	+65 62746828; https://www.sgpbusiness.com/company/Jewellery-City-Company-Pte-Ltd
9.	LVMH Watch & Jewellery Singapore Pte Ltd	Ravi Thakran (Managing Director)	+65 68344600
10.	MGI Luxury Singapore Pte. Ltd.	Yvonne Choo (Accountant)	+65 67343833
11.	MMTC Transnational Pte Ltd	Rajender Prasad (Managing Director)	+65 65385313; http://www.mtpl.com.sg/about.htm
12.	Rolex Singapore Private Limited	Christian Robert Gisi (Chief Executive Officer)	+65 67379033
13.	Spink (Asia) Pte. Ltd.	John Koh (Director)	+65 63390788
14.	Swarovski Singapore Trading Pte Ltd	Thou Mui Lim (Finance Director)	+65 62702677; https://www.swarovski.com/en-SG/s-contact/Contact-Us/
15.	Thakral Brothers (Private) Limited	Gurmukh Singh Thakral (Managing Director)	+65 63374292; http://www.thakral.com/thakral_bro.htm
16.	French Collection Trading	Manichon Franck (MD/Chief Operating Officer)	+65 64400522; http://www.parisbijoux.com/
17.	Thong Sia Co. (S) Pte Ltd	Koh Wilfred (Director)	+65 67376122; http://www.thongsia.com.sg/en/seiko/home/
18.	Tiffany & Co. Pte. Ltd.	Chris Lui (Managing Director)	+65 67351848
19.	Tan Heng Lee Co. (Pte)Ltd	Tan Jackson (MD/Chief Operating Officer)	+65 62859788; http://www.tanhenglee.com.sg/

ANNEXURE 14
LIST OF SINGAPORE IMPORTERS OF HS CODE 271121 (Natural gas in gaseous state)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	A-Gas (Sea) Pte Limited	Scott Edwin Bert Miller (Managing Director)	+65 68360065; https://www.agas.com/
2.	AOT Energy Singapore Pte. Ltd.	Alexander Paulus (Managing Director)	+65 63398868; https://www.aotenergy.com/
3.	BP Asia Pacific Pte Ltd	Peter Weidner (Director)	+65 63718888; https://www.bp.com/en/
4.	Cargill International Trading Pte Ltd	Chin Wei Lim (Director)	+65 62951112; https://www.cargill.com/worldwide/singapore
5.	Chemoil International Pte. Ltd.	Sanjay Anand	+65 68808205
6.	Chevron International Pte. Ltd.	Xiaofei Peng (Director)	+65 64835671; https://www.chevron.com/worldwide/singapore
7.	China Offshore Oil (Singapore) International Pte Ltd	Yiming Shen (Managing Director)	+65 65356995
8.	Chinaoil (Singapore) Int'l Pte Ltd	Hongwei Xia (Managing Director)	+65 64117511; http://www.chinaoil.com.cn/chinaoil/en/hwjg/201407/77042264db2943fc9fb46539968f4cf8.shtml
9.	CJP International Pte Ltd	Eng Leng Liew (Managing Director)	+65 68832250; http://www.cjpintl.com/
10.	Cnooc Trading (Singapore) Pte. Ltd.	Yiming Shen (Managing Director)	+65 65356995; https://www.cnoocld.com/
11.	Cosmo Oil International Pte. Ltd.	Kiyotaka Mannami (Managing Director)	+65 63243722; https://www.cosmo-oil.co.jp/eng/
12.	Daelim Corporation	Seong Bong Kim (General Manager)	+65 63279330; https://www.daelimcorp.co.kr/en/pc/about-us/branches.do
13.	Extap	Seow Kee Gan (President)	+65 68858000
14.	Exxonmobil Asia Pacific Pte. Ltd.	Seow Kee Gan (Managing Director)	+65 68858000; https://www.exxonmobil.com.sg/
15.	Fortrec Chemicals and Petroleum Pte. Ltd.	Ajay Bhattacharya (Managing Director)	+65 67342829; http://www.fortrec.com/
16.	Glencore Commodities Ltd	Mark Jonathan Catton (Managingdirector)	+65 64157600; https://www.glencore.com/
17.	GS Caltex Singapore Pte. Ltd.	Seoung Hoon Lee (Managing Director)	+65 63336233
18.	Hanwa Singapore (Private) Limited	Shirasawa Shoji (Managing Director)	+65 65367822; https://www.hanwa.co.jp/en/
19.	Hanwha International (S) Pte Ltd	Jaeyong Kim (Director)	+65 62273139
20.	Hartree Partners Singapore Pte. Limited	Al-Awa Ahmed Safwat (Managing Director)	+65 67229199; http://www.hartreepartners.com/
21.	Helios Terminal Corporation Pte. Ltd.	Sanjay Anand (Managing Director)	+65 67951449
22.	Idemitsu International (Asia) Pte. Ltd.	Yamanaka Mitsuru (Managing Director)	+65 67353393
23.	Itochu Petroleum Co., (Singapore) Pte. Ltd.	Atsushi Onishi (Managing Director)	+65 62300640; https://www.itochu.com/sg/en/

24.	J. Aron & Company (Singapore) Pte.	Frederick Towfigh (Manager Director)	+65 68891000
25.	JX Nippon Oil & Energy Asia Pte. Ltd.	Kayo Fujiwara (Managing Director)	+65 63367330; https://www.noe.jxtg-group.co.jp/english/
26.	Kamei Singapore Pte Ltd	Fumihiko Nishide (Managing Director)	+65 62219500; https://www.kamei.co.jp/english/group/index.html
27.	Kangqi Oil Pte Ltd	Sio Kuan Wong (Managing Director)	+65 62916686
28.	Kanto Kasei (S) Pte. Ltd.	Ota Tomoya (Managing Director)	+65 62218581
29.	Kluber Lubrication South East Asia Pte. Ltd.	Dieter Kluth (Managing Director)	+65 65629470; https://www.klueber.com/sg/en/
30.	KPI Bridge Oil Singapore Pte. Ltd.	Mark Peter Emmett (Managing Director)	+65 62208655; https://www.kpibridgeoil.com/contact/singapore/
31.	Kyodo Yushi Asia Pte Ltd	Kofune Shinichi (Managing Director)	+65 68617737; https://www.kyodoyushi.co.jp/english/
32.	Lukoil Asia Pacific Pte Ltd	Barry Allan Hamberg (Managing Director)	+65 67962348; https://litasco.com/en/
33.	Marubeni International Petroleum (Singapore) Pte Ltd	Masahiro Kotani (Managing Director)	+65 64299218; https://www.marubeni.com/en/
34.	P.C.C. (Singapore) Private Limited	Asadollah Khoshlesan (Director)	+65 62235179; http://www.petrochem-ir.net/en/subsidiaries/foreign/singapore
35.	Petro Progress Pte Ltd	Kazuhiko Mizuno (Managing Director)	+65 62266468
36.	Petro-Diamond Singapore (Pte) Ltd	Yoshihiro Shirai (Managing Director)	+65 63382000
37.	Petroleum Specialities Pte. Ltd.	Gajjala Sai Sudhakar (Director)	+65 64351966
38.	Phoceanne Asia Pte Ltd	Eddie Mun Leong Kan (Director)	+65 64382444
39.	Praxair Singapore	Wilson Ong (Director)	+65 63533770; https://www.praxair.com/international-locations/asia/singapore
40.	PTT International Trading Pte Ltd	Disathat Panyarachun (Managing Director)	+65 67346540; https://www.ptt-trading.com/
41.	PVM Oil Associates Pte Ltd	Aron Teng Foo Loh (Managing Director)	+65 62381809; https://www.pvmoil.co.uk/
42.	Ravva Oil (Singapore) Pte Ltd	Tomoharu Nishimura (Managing Director)	+65 63368815
43.	Shell Aviation	Laura Helga Young (Proprietor)	+65 63848000; https://www.shell.com.sg/
44.	Shell Chemicals	Iain John Lo (Vice President)	+65 63848000; https://www.shell.com/
45.	Sinochem Asia Holdings (Co.) Ltd	Xuehua Li (Director)	+65 63380110; http://www.sinochem.com/en/s/1574-4978-18252.html
46.	SK Energy International Pte. Ltd.	Hyungkun Kim (Chief Executive Officer)	+65 62201266; http://eng.skenergy.com/
47.	Sojitz Asia Pte. Ltd.	Hideaki Kato (Managing Director)	+65 64382566; https://www.sojitz.com/en/corporate/network/asia/



TRADE OPPORTUNITIES IN SINGAPORE

48.	Spectron Energy (Asia) Pte Ltd	Lennart Wilhelm Kjell Sebastian Tham (Managing Director)	+65 64130050
49.	Statoil Asia Pacific Pte Ltd	Ban Peng Gea (Director)	+65 62336533
50.	Sumitomo Corporation Asia & Oceania Pte Ltd.	Masao Sekiuchi (Managing Director)	+65 65337722

ANNEXURE 15

LIST OF SINGAPORE IMPORTERS OF HS CODE 851770 (Parts of telephone sets, telephones for cellular networks or for other wireless networks and of other apparatus for the transmission or reception of voice, images or other data, n.e.s.)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Hexagon Metrology Asia Pacific Pte Ltd.	Louis Mussa (Managing Director)	+65 64636242; https://www.hexagonmi.com/en-SG/
2.	Hitachi Asia Ltd.	Hirohiko Morisaki (Managing Director)	+65 65352100
3.	Hitachi Chemical (Singapore) Pte Ltd.	Bock Keng Quek (Managing Director)	+65 65428511; https://www.hitachi-chem.co.jp/english/company/group_sin.html
4.	Hokuriku (Singapore) Private Limited	Yamashita Masafumi (Managing Director)	+65 65622677; https://www.hdk.co.jp/english/prfile_e/prf006_e.htm
5.	Hosiden Singapore Pte Ltd	Seiichi Yamaguchi (Managing Director)	+65 67490163; https://www.hosiden.com/
6.	HTK C&H Asia Pacific Pte Ltd.	Hiromasa Okamura (Managing Director)	+65 67459566; http://www.honda-connectors.com.sg/contact-us/singapore-office/
7.	IGUS Singapore Pte Ltd	Carsten Haecker (Director)	+65 64871411; https://www.igus.sg/Contact/General/SG
8.	IIDA Electronics (S) Pte Ltd.	Inoue Yosuke (Managing Director)	+65 67490186; https://www.iida-tusho.co.jp/en/os_map/os_05.html
9.	Imation Singapore Pte Ltd	Des Mcdaid (Managing Director)	+65 64997150
10.	Incavo Pte Ltd	Yew Poh Goh (Managing Director)	+65 67474876; http://www.incavo.com/index.php
11.	Infineon Technologies Asia Pacific Pte Ltd.	Andrew Yang Hsueh Chong (Managing Director)	+65 68762888; https://www.infineon.com/cms/singapore/en/
12.	Ingram Micro Asia Ltd	Francis Choo (Vice President)	+65 65901728; https://sg.ingrammicro.com/
13.	Inoueki Singapore Pte Ltd	Todd Harry Takaki (Managing Director)	+65 67460669
14.	Intercompo S'pore Pte Ltd.	Hiroyuki Yazawa (Director)	+65 62270003; http://www.intercompo.co.jp/backupen/concepten.html
15.	IRS (S) Pte Ltd	Masashi Koyasu (Managing Director)	+65 68624866; https://www.iriso.co.jp/
16.	Itsuwa (Singapore) Pte Ltd.	Yoshinobu Uekita (Managing Director)	+65 97586189; https://www.itsuwa.co.jp/office_en/736/
17.	Iwatani Corporation (Singapore) Pte Ltd.	Naoki Wada (Managing Director)	+65 62208347; https://iwatani.com.sg/
18.	Jabil Circuit (Singapore) Pte Ltd.	Kia Wee (Zhuo Jiawei) Toh (Managing Director)	+65 68718633; https://www.jabil.com/
19.	Johnson Controls (S) Pte Ltd.	Soren Bjerg (Managing Director)	+65 67480202; https://www.johnsoncontrols.com/en_sg
20.	Jung Asia Pte Ltd	Clement Cher Khian Koh (Managing Director)	+65 62868816; https://www.jung.de/sg/4310/jung-asia/
21.	JVC Procurement Asia	Y. Sugisaki (General Manager)	+65 62558155
22.	Jvckenwood Technologies Singapore Pte Ltd.	Hiroshi Masuda (Managing Director)	+65 64823222; http://jkts.jvckenwood.com/

23.	Kaba Security Pte Ltd	Teng Foong Tang (General Manager)	+65 66920640
24.	Kaga (Singapore) Electronics Pte Ltd.	Takashi Nagamine (Managing Director)	+65 65331201
25.	Kanaden Corporation Singapore Pte Ltd	Toyohiro Yamamoto (Director)	+65 62764181; https://www.kanaden.co.jp/en/corporate/network/singapore/
26.	KEC Singapore Pte Ltd	Sang Uk Park (Managing Director)	+65 67434129
27.	Kenwood Electronics Singapore Pte Ltd	Yasuaki Imaizumi (Managing Director)	+65 64866181; https://www.kenwood.com/sg/
28.	Kitagawa Electronics (Singapore) Pte Ltd.	Tsutomu Yamaguchi (Managing Director)	+65 65606511
29.	Kla-Tencor (Singapore) Pte Ltd.	Dan Lee (President)	+65 63676788; https://www.kla-tencor.com/
30.	Koa Denko (S) Pte Ltd	Toshihiro Kojima (Managing Director)	+65 62979092; https://www.koaspore.com.sg/
31.	Kodenshi Singapore Pte Ltd	Nagata Kazuyuki (Director and General Manager)	+65 62968733
32.	Konishiyasu Trading Pte Ltd.	Masayuki To (Managing Director)	+65 63922643; http://konishiyasu.com/en/company/company.html
33.	Kyocera Asia Pacific Pte Ltd.	Kenji Aonuma (Managing Director)	+65 63736819; https://asia.kyocera.com/
34.	Kyoei Denki (S) Pte Ltd	Hsueh-Chih Lin (Managing Director)	+65 65452838
35.	Kyoshin Industry Asia Pte Ltd	Shigetoshi Onozaki (Managing Director)	+65 63368272; https://www.kyoshink.co.jp/en/company.html
36.	L-3 Communications Singapore Pte Ltd.	Boon Kwang Tan (Finance Director)	+65 67870118
37.	Lam Research Singapore Pte Ltd	Tang Yong Ang (Vice President)	+65 63476888
38.	Lintec Singapore Private Limited	Hiroshi Sakamoto (Managing Director)	+65 62215854; https://www.lintec.com.sg/
39.	Lite-On Mobile Pte Ltd.	Cornelis Martinus Petrus Maria Saris (Director)	+65 68906200
40.	Lumberg Asia Pacific Pte Ltd.	Wolfgang Erwin Gunther Papenmeier (Managing Director)	+65 67768755; https://www.lumberg.com/en/about-us/locations
41.	Macnica Asia Pacific Pte Ltd.	Makoto Funakubo (Managing Director)	+65 62227168; https://www.macnica.com/
42.	Macro Kiosk Pte Ltd.	Stanley Lau (Manager)	+65 63387005; https://macrokiosk.com/
43.	Marian Asia Pte Ltd.	Kia Khin Chong (Managing Director)	+65 62589897; https://marianinc.com/singapore/
44.	Marubun/Arrow (S) Pte Ltd	Daisuke Takemura (Managing Director)	+65 65360050; http://www.marubunarrow.com/asia.html
45.	Materion Advanced Materials Technologies and Services Far East	Chee Kong Lee (Vice President and Director)	+65 67432557
46.	Maxell Asia (Singapore) Pte Ltd	Mitsuhiro Takahata (Managing Director)	+65 62208243; http://www.maxell.com.hk/
47.	Mektec Corporation (Singapore) Pte Ltd.	Mitsuru Sakairi (Managing Director)	+65 65367092



TRADE OPPORTUNITIES IN SINGAPORE

48.	Method Electronics Far East Pte Ltd	Ronald Liew (Finance Controller)	+65 68614777; https://www.methode.com/
49.	Microchip Technology Singapore Pte Ltd	Yew Boon Tan (Regional Manager Sales)	+65 63348870; https://www.microchip.com/
50.	Micron Semiconductor Asia Pte Ltd.	Wayne Russell Allan (Managing Director)	+65 62903000

ANNEXURE 16

LIST OF SINGAPORE IMPORTERS OF HS CODE 848690 (Parts and accessories for machines and apparatus of a kind used solely or principally for the manufacture of semiconductor boules or wafers, semiconductor devices, electronic integrated circuits or flat panel displays, and for machines and apparatus specified in note 9 C to chapter 84, n.e.s.)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Alstom Transport (S) Pte Ltd	Ling Fang (Managing Director)	+65 64304006; https://www.alstom.com/
2.	Apic Yamada Singapore Pte Ltd	Hikomichi Nakazawa (Director)	+65 67489300; https://www.apicyamada.com.sg/
3.	KCI Cranes Holding (Singapore) Pte Ltd	Edward William Yakos (Managing Director)	+65 68612233
4.	Konecranes Pte Ltd	Gagnuss Steven Udo (Managing Director)	+65 68612233; https://www.konecranes.com/en-sg
5.	Kongsberg Maritime Pte Ltd.	Trond Brage Jakobsen (Managing Director)	+65 64116400; https://www.kongsberg.com/
6.	Mapei Far East Pte Ltd	Kok Leong Chua (Managing Director)	+65 68623488; https://www.mapei.com/sg/
7.	Hong Supply Pte Ltd	Kwong Tan (MD/Chief Operating Officer)	+65 62999941
8.	Medic Co. Pte Ltd	Leong Jong (MD/Chief Operating Officer)	+65 67478777; http://www.mandarinoptomedic.com/
9.	Profindo Pte Ltd	Wong Winston (Director)	+65 62273175; http://www.profindo.com.sg/
10.	Long Shine Equipment & Supplies Pte Ltd	Cheah Ivan (MD/Chief Operating Officer)	+65 62894688; http://www.longshinegroup.com/
11.	Sbb Technology Pte Ltd	Kulbhushan Ken (Director)	+65 62946422; http://www.raygain.com/
12.	Uchem Technologies Pte Ltd	Koh B. (MD/Chief Operating Officer)	+65 68618118; http://uchem.com.sg/
13.	AVAK Systems Pte Ltd	Ng Thomas (Director)	+65 68585636; http://avaksystems.com/
14.	Binal International Pte Ltd	Wong Agnes (MD/Chief Operating Officer)	+65 62815770; http://www.binal.com.sg/
15.	Centrum (Pte)Ltd	Lee Allen (MD/Chief Operating Officer)	+65 62245888
16.	F&B Equipment (S) Pte Ltd	Tee Poi (MD/Chief Operating Officer)	+65 67448856; http://www.fnbequipment.com.sg/
17.	GP System (S) Pte Ltd	Ho Roger (MD/Chief Operating Officer)	+65 68612663; https://www.gpsystem.com/
18.	Hyperclean Technology (S) Pte Ltd	Lee Lisa (Director)	+65 68948892; http://www.hyperclean.com.sg/
19.	Lee Seng Hardware Machinery Pte Ltd	Kuah James (Director)	+65 62988053; http://www.leeseng.com.sg/
20.	Leeport (Singapore) Pte Ltd	Lee Patrick (Manager)	+65 67452666; www.leeport.com.sg
21.	Mok Lee Bakery Machinery Pte Ltd	Wong William (MD/Chief Operating Officer)	+65 64810101; https://moklee.com.sg/
22.	Nissin Machinery Pte Ltd	Ngak Tan (MD/Chief Operating Officer)	+65 67487811; https://nissinmachinery.com.sg/
23.	NTP Technology Pte Ltd	Ong Oliver (MD/Chief Operating Officer)	+65 67469900; http://www.ntp.com.sg/
24.	Outboard and Marine (Pte)Ltd	Meng Chew (MD/Chief Operating Officer)	+65 67434039; https://gardenequipment.com.sg/
25.	Turbo-Mech Asia Pte Ltd	Gan K. (Director)	+65 62506047; http://www.turbo-mech.com.sg/

ANNEXURE 17

LIST OF SINGAPORE IMPORTERS OF HS CODE 330499 (Beauty or make-up preparations and preparations for the care of the skin (other than medicaments), incl. sunscreen or suntan preparations, excluding medicaments, lip and eye make-up preparations, manicure or pedicure preparations and make-up or skin care powders, incl. baby powders)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Beiersdorf Singapore Pte. Ltd.	Eileen Yee Ling Yeo (Director)	+65 66312100; https://www.beiersdorf.com/
2.	Clarins Pte Ltd	Gillian Tyo (Managing Director)	+65 68386334; https://www.clarins.com.sg/
3.	Estee Lauder Cosmetics Pte. Ltd.	Lisa Man Fung Chow (Director)	+65 67343130; https://www.esteelauder.com.sg/
4.	Johnson & Johnson Pte. Ltd.	Michael Joseph Flores Del Prado (Chairman & MD)	+65 68276000
5.	Kose Singapore Pte Ltd	Takumi Hasegawa (MD)	+65 62260068; https://www.kose.com.sg/
6.	L'oreal Singapore Pte. Ltd.	Christopher Sei Lin Neo (MD)	+65 67383113; https://www.loreal.sg/
7.	Lion Corporation (Singapore) Pte Ltd	Yia Joo Tay (Managing Director)	+65 62966122; https://www.lioncorp.com.sg/
8.	Lvmh Fragrances and Cosmetics (Singapore) Pte Ltd	Claude Marie Joseph Martinez (Director)	+65 63161002; https://www.lvmh.com/houses/perfumes-cosmetics/
9.	Mandom Corporation (Singapore) Private Limited	Morishita Kazutoshi (MD)	+65 62356700; https://www.mandom.co.jp/en/
10.	NU Skin Enterprises Singapore Pte Ltd	Charlene Hui Lin Chiang (President and Director)	+65 68373363; https://www.nuskin.com/en_SG/
11.	Procter & Gamble (Singapore) Pte Ltd	Hatsunori Kiriya (Director)	+65 68245000; https://us.pg.com/
12.	Sa Sa Cosmetic Co. (S) Pte Ltd	Jessica Sau Wai Chan (Vice President & General Manager)	+65 62760100
13.	Alpha Centuri Singapore Pte Ltd	Khor Jeannie (MD)	+65 65465963
14.	Dach Enterprise Pte Ltd	Poon Alfred (MD)	+65 62225321; http://www.dachglobal.com/

ANNEXURE 18

LIST OF SINGAPORE IMPORTERS OF HS CODE 847150 (Processing units for automatic data-processing machines, whether or not containing in the same housing one or two of the following types of unit: storage units, input units, output units, excluding those of heading 8471.41 or 8471.49 and excluding peripheral units)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Acer Computer (Singapore) Pte Ltd	Pin Gek Nea (Managing Director)	+65 65636563; https://www.acer.com/
2.	Actix Pte Ltd	Petrus Yen San Huang (Director)	+65 66027300; https://actix.com/contact/
3.	Adlink Technology Singapore Pte Ltd	Michael Shih (Managing Director)	+65 68442261; https://www.adlinktech.com/en/contactus
4.	Adobe Systems Pte Ltd.	Jeswant Singh Darshan Singh (Director)	+65 65115500
5.	AGFA Singapore Pte Ltd	Teri Teo (Managing Director)	+65 62140103; https://www.agfa.com/
6.	Apple South Asia Pte Ltd.	Hwee Hwee Poh (Director)	+65 64815511; https://www.apple.com/sg/
7.	ARK Tech Sg Pte Ltd.	Nancy Cheng (Managing Director Finance)	+65 67413066; http://www.arktech.com.sg
8.	Arrow Electronics Asia (S) Pte Ltd.	Manalore Manickavasagam (Managing Director)	+65 65598388; https://www.arrow.com/en/
9.	Attachmate Asia Pte Ltd.	Mark Edward Dick	+65 63363122
10.	Australasian Technology Corporation Ltd	Tan Cheng Loong (Director)	+65 65387055
11.	Autodesk Asia Pte Ltd.	Kum Wai Foong (Director)	+65 64618100
12.	Bandai Namco Entertainment Asia Pte Ltd.	Li Lim Lee (Director)	+65 65389700; https://bandainamcoent.asia/
13.	Bristone Pte Ltd	Howard Hee Woong Park (Managing Director)	+65 63339409; http://sg.bristone.com
14.	Broadridge (Singapore) Private Limited	Akhter Ali Khan (Managing Director)	+65 64381144; https://www.broadridge.com/
15.	CA (Singapore) Pte Ltd.	Nick Lim	+65 63372822
16.	Cadence Design Systems (S) Pte Ltd	Choo Han Seow (Manager)	+65 65678600; https://www.cadence.com
17.	Canon Singapore Pte Ltd.	Kensaku Konishi (Managing Director)	+65 67998686; https://sg.canon/en
18.	Citrix Systems Singapore Pte Ltd.	Yajnish Malik (Vice President)	+65 66344865; https://www.citrix.com/en-sg/contact/
19.	CTC Global Pte Ltd.	Jalean Lee Yee Han (Managing Director)	+65 67011600; https://www.ctc-g.com.sg
20.	D-Link International Pte Ltd	Jacky Chia Yu Chang (Managing Director)	+65 66229379; https://www.dlink.com.sg/
21.	Datastream Systems Pte Ltd	Alexander George Elkies (Managing Director)	+65 64751976
22.	Decillion Solutions Pte Ltd	Thomas Eng Siong Lee (Chief Executive Officer)	+65 65088088
23.	Digital Imaging Asia Pacific Pte Ltd	Benny Boh Ann Tan (Managing Director)	+65 62992198; http://www.imaging.com.sg/
24.	Dynatrace Asia-Pacific Pte Ltd.	Eric Hin Won Tiong (Director)	+65 65572697; https://www.dynatrace.com/

25.	Edgecore Networks Singapore Pte Ltd.	Charles Fu-Hung Chen (Managing Director)	+65 63391692; https://www.edgecore.com/contact.php
26.	Epson Singapore Pte Ltd	Koichi Endo (Managing Director)	+65 65865500; https://www.epson.com.sg/
27.	Exact Software Singapore Pte Ltd	Victor Cho (Managing Director)	+65 65367348
28.	Experian Singapore Pte Ltd.	Elloitt Benjamin Garden (Director)	+65 65937500; https://www.experian.com.sg/
29.	Finantix Asia-Pacific Pte Ltd.	Ralf Emmerich (Director)	+65 64071120; https://www.finantix.com/
30.	Foxconn Singapore Pte Ltd	Tony Shih-Ping Cheng (Director and General Manager)	+65 68439285
31.	Fuji Xerox Singapore Pte Ltd	Bert Sung Boon Wong	+65 67668888; https://www.fujixerox.com.sg/en/
32.	Fujitsu Asia Pte Ltd	Gavin John Selkirk (Chief Executive Officer)	+65 65127555; https://www.fujitsu.com/sg
33.	GE Intelligent Platforms Asia Pacific Pte Ltd.	Sivalingam Sivasekar	+65 68995160
34.	Getronics Solutions (S) Pte Ltd	Jason Paul Flanagan (Chief Executive Officer)	+65 62232330; https://www.getronics.com/
35.	Heat Software Singapore Pte Ltd.	Michael James Mc Closkey (Chief Executive Officer)	+65 68292147
36.	Hewlett-Packard Asia Pacific Pte Ltd.	Khai Peng Loh (Managing Director)	+65 62753888
37.	HSST Singapore Pte Ltd.	Kanji Nakao (Managing Director)	+65 68412500
38.	Hitachi Data Systems Pte Limited	Chee Wee Ong (Director and General Manager)	+65 62911040
39.	Hun Win Enterprises (S) Pte Ltd.	Kwok-Wing Cheng (Managing Director)	+65 62812220; https://www.hunwin.com.sg/
40.	I-O & Yt Pte Ltd	Jane Bay Jang Wong (Managing Director)	+65 66654478; http://www.iodata.com/en/singapore.htm
41.	IBM Singapore Pte Ltd	Timothy William Greisinger (Managing Director)	+65 64182037; https://www.ibm.com/sg-en
42.	Imation Singapore Pte Ltd	Des Mcdaid (Managing Director)	+65 64997150
43.	Infrasys Singapore Pte Ltd	Marilyn Yip (Accounts Manager)	+65 63370304; https://infrasys.shijigroup.com/
44.	Ingram Micro Asia Ltd	Francis Choo (Vice President)	+65 65901728; https://sg.ingrammicro.com/
45.	Innovix Distribution Pte Ltd.	Frederick Hong Joo Tan (Managing Director)	+65 63610100; https://www.innovix.com/
46.	Insight Technology Solutions Pte Ltd.	Andrea Lisa Della Mattea (Vice President and Director)	+65 64382995; https://sg.insight.com/en_SG/home.html
47.	Intel Technology Asia Pte Ltd	Tuan Leng Tay (Director)	+65 67185000; https://www.intel.sg/
48.	Intermec Technologies (S) Pte Ltd	Rajandeep Singh (Managing Director)	+65 67146848
49.	International Application Solutions Pte Ltd	Foo Kee Chan (General Manager)	+65 66541222
50.	Isis Papyrus Asia Pacific Pte Ltd	Arangannal S/O Kathamuthu (Director)	+65 63398719; https://www.isis-papyrus.com

ANNEXURE 19
LIST OF SINGAPORE IMPORTERS OF HS CODE 854233 (Electronic integrated circuits as amplifiers)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Bhan Impex Pte Ltd	Gupta I. (Director)	+65 67438210; http://www.bhan.com.sg
2.	BSE Electrical Supplies Pte Ltd	Soh Violet (MD/Chief Operating Officer)	+65 63163533; https://www.bseelectrical.com.sg/
3.	Choo Chiang Marketing Pte Ltd	Lim Thomas (CEO)	+65 63685922; https://ccm.sg/www/
4.	Device Electronics Pte Ltd	Lim Benny (Director)	+65 62886455
5.	E-T-A Asia Pacific Pte Ltd	Tan Clement (Engineering Director/Manager)	+65 68414484; http://www.e-t-a.asia/
6.	F.T. Industrial Supplies (Pte) Ltd	Kok Cheng Francis (Director)	+65 63823233; http://www.ftis.com.sg/
7.	Federal Components Pte Ltd	Chua William (MD/Chief Operating Officer)	+65 62938983; http://www.federalcomponent.com/
8.	Geoman Electrical & Co.	Tan George (MD/Chief Operating Officer)	+65 64577159; https://www.geoman-tcy.com/
9.	GIS Technology Pte Ltd	Tan Alex (Manager)	+65 68995400; http://www.gistec.com.sg/
10.	GS Technology Pte Ltd	Lee Francis (Director)	+65 64832920; http://www.gstec.com.sg/
11.	Hong Supply Pte Ltd	Kwong Tan (MD/Chief Operating Officer)	+65 62999941
12.	Ideal Electric (S) Pte Ltd	Koh Charles (MD/Chief Operating Officer)	+65 62709773; http://www.ideal-electric.com.sg/
13.	Laser Ace Cable & Accessories Pte Ltd	Low Eddrick (Sales Director/Manager)	+65 62596233; http://www.laser-ace.com/
14.	Micro Cell Agency	Wong Jeffrey (Principal Executive/Proprietor)	+65 63360323; http://www.microcell.com.sg
15.	Rittal Pte Ltd	Tan K. (MD/Chief Operating Officer)	+65 65426818; http://www.rittal.com.sg/
16.	Samcom Electronics Pte Ltd	Chan Chua (MD/Chief Operating Officer)	+65 67441100
17.	Sumber Co. Pte Ltd	Eng Chye Richard (MD/Chief Operating Officer)	+65 63761638; http://www.sumberco.com/
18.	UMW Equipment & Engineering Pte Ltd	Min Lee (Director)	+65 62653155; http://www.umwequipment.com/
19.	B.M. Nagano Pte Ltd	Hwang Ong (Director)	+65 66927555; http://www.bmssin.com.sg/
20.	Beng Soon Holdings Pte Ltd	Poh Lim (Chairman)	+65 62844077
21.	Communication Services Pte Ltd	Goh Keith (CEO)	+65 63728100; http://www.commserv.com/
22.	Expandore Electronics Pte Ltd	Seong Sng (MD/Chief Operating Officer)	+65 68412889; http://www.expandore.com/
23.	Pantrade Electrical Pte Ltd	Siong Pan (Director)	+65 68728133; https://www.pantrade.com.sg/
24.	R-One Trading Pte Ltd	Chuan Teo (Director)	+65 63380450
25.	Tecpro Cellular Pte Ltd	Ang Brian (Director)	+65 65150111; http://www.tecpro.com.sg/
26.	Agilent Technologies Singapore Pte Ltd	Charles Eng Chuan Chee (Director)	+65 63771688

27.	Asm Front-End Manufacturing Singapore Pte Ltd.	Johannes Franciscus Maria Westendorp (Director)	+65 65122922
28.	ASML Singapore Pte Ltd	Mark Ting (Manager)	+65 64840123
29.	Assembleon Singapore Pte Ltd	Cor Scholten (Managing Director)	+65 66319000
30.	Broadcom Singapore Pte Ltd.	Giuseppe Miano (Managing Director)	+65 66684690
31.	Hewlett-Packard-Integrated Circuits Business Division	Wai Meng Phoon (Operation Manager)	+65 66624695
32.	I.C. Equipment Pte Ltd	Weng Wah Ho (Managing Director)	+65 64821123
33.	IDT Singapore Pte Ltd.	Jenny Keok Lian Chin (Managing Director)	+65 67443356
34.	Infineon Technologies Asia Pacific Pte Ltd.	Andrew Yang Hsueh Chong (Managing Director)	+65 68762888; https://www.infineon.com/cms/singapore/en/
35.	Linear Technology Pte Ltd	Joo Meng Seet (Managing Director)	+65 67532692
36.	Materion Advanced Materials Technologies And Services Far Eas	Chee Kong Lee (Vice President and Director)	+65 67432557
37.	Micron Semiconductor Asia Pte Ltd.	Wayne Russell Allan (Managing Director)	+65 62903000
38.	Mitsubishi Chemical Infonics Pte Ltd	Gen Ojima (Managing Director)	+65 68638038
39.	National Semiconductor Asia Pacific Pte Ltd	Damien Lee (General Manager)	+65 63671562
40.	Pepperl+Fuchs Asia Pte Ltd.	Juergen Willi Seitz (Managing Director)	+65 67799091; https://www.pepperl-fuchs.com/
41.	Possehl Electronics Singapore Pte Ltd	Tzeh Ren Leong (Managing Director)	+65 68615216; https://www.possehlelectronics.de/en/sites/jurong-town-sgp.html
42.	Renesas Semiconductor Singapore Pte Ltd.	Takayuki Uno (Managing Director)	+65 64801427
43.	Sensfab Pte Ltd	Kathirgamasundaram Sooriakumar (Chief Executive Officer)	+65 68226889
44.	Siltronic Singapore Pte Ltd.	Bock Cheng Niew (Chief Executive Officer)	+65 65002219
45.	Singapore Epson Industrial Pte Ltd.	Yoichi Ariga (Managing Director)	+65 68658262
46.	Stmicroelectronics Asia Pacific Pte Ltd	Francois Philippe Guibert (President and Director)	+65 64839172; https://www.st.com/content/st_com/en.html
47.	Systems on Silicon Manufacturing Company Pte Ltd	Sean Hunkler (Managing Director)	+65 62487062; https://www.ssmc.com.sg/
48.	Toyoplas Holdings Pte Ltd.	Lim Lai An (Chief Executive Officer)	+65 62888788; http://www.toyoplas.com/usr/page.aspx?pgid=2
49.	Ulvac Singapore Pte Ltd	Masaki Yamaguchi (Managing Director)	+65 65422700; http://www.ulvac.com.sg/
50.	Universal (Far East) Pte Ltd.	Siew Wai Yong (Chief Executive Officer)	+65 63549743; http://universalfareast.com/

ANNEXURE 20

LIST OF SINGAPORE IMPORTERS OF HS CODE 847130 (Data-processing machines, automatic, portable, weighing <= 10 kg, consisting of at least a central processing unit, a keyboard and a display, excluding peripheral units)

HS CODE 844399 (Parts and accessories of printers, copying machines and facsimile machines, n.e.s., excluding of printing machinery used for printing by means of plates, cylinders and other printing components of heading 8442)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Wincor Nixdorf Pte Ltd	Khoon Hong Lim (President & Managing Director)	+65 67473828
2.	Westcon Group Pte Ltd.	Albert Kee Lam Tan (Managing Director)	+65 62868186; https://www.westconcomstor.com
3.	Weikeng Technology Pte Ltd.	Sam Wu Shan Chiang (Managing Director)	+65 62847278; http://www.weikeng.com.sg/
4.	Verbatim Marketing (Singapore) Pte Ltd	Manabu Chikumoto (Director)	+65 67437320; https://www.verbatim.com.sg/
5.	Vacuumschmelze Singapore Pte Ltd	Carl Heinz Wichmann (Managing Director)	+65 63912600; https://www.vacuumschmelze.com/en/contact
6.	Unisys Singapore Pte Ltd	John Keith Mcmurran (Director)	+65 67358333; https://www.unisys.com.sg/
7.	Unified Communications (Tech) Pte Ltd.	Ting Sai Ho (Director)	+65 62977100; https://www.unifiedcomms.com/
8.	Toshiba Tec Singapore Pte Ltd.	Tetsu Oda (Managing Director)	+65 64819488; https://www.toshibatec.com.sg/
9.	Toppan Management Systems (S) Pte Ltd	Matsunaga Gentaro (Managing Director)	+65 63366936; https://www.toppan.com/en/location/singapore/
10.	Thakral Brothers (Private) Limited	Gurmukh Singh Thakral (Managing Director)	+65 63374292; http://www.thakral.com/thakral_bro.htm
11.	Teraoka Weigh-System Pte Ltd	Yong Chiang Heng (Managing Director)	+65 63785383; http://www.teraoka.com.sg
12.	Techtel (S.E. Asia) Pte Ltd	Rymond Edward Holland (Managing Director)	+65 63340848; https://www.techtel.com.sg/
13.	Tds Singapore Pte Ltd.	Benedict Seng Khoon Lee (Managing Director)	+65 62788988; http://www.tds.com.sg/
14.	Tdk Singapore (Private) Limited	Toshiyuki Esaka (Managing Director)	+65 62735022; https://www.tdk.com
15.	Tandberg Data (Asia) Pte Ltd	Raymond Kang (Managing Director)	+65 63960786; https://www.tandbergdata.com
16.	Syntegra Pte Ltd	Charlie Chan (Managing Director)	+65 62950111; https://singapore-corp.com/co/syntegra-pte-ltd
17.	Symantec Singapore Pte Ltd	Michelle Curtis Vonderhaar (Director)	+65 63336366
18.	Sybase (Singapore) Pte Ltd.	Sivadas Ramadas (Sales Director)	+65 65713339
19.	Sungard Global Trading (Singapore) Pte Ltd.	Nasser Khodri (Managing Director)	+65 63088000
20.	Sun Microsystems Pte Ltd	Yong Meng Kao (Director)	+65 65388114

21.	Streamserve Asia Pacific Pte Ltd	Ulf Kasshag (Director)	+65 63724311
22.	Spectec Asia Pacific Pte Ltd.	Louis Boon Pheng Tan (Managing Director)	+65 62260804; https://www.spectec.net/
23.	Sony Electronics (Singapore) Pte Ltd.	Atsushi Ichikawa (Director)	+65 65448888; https://www.sony.com.sg/
24.	Software Vision Consultants Pte Ltd	Bill Shunchi Yu (Managing Director)	+65 63371566; http://www.svcasia.com
25.	SK Hynix Asia Pte Ltd.	Sung Suk Kang (Managing Director)	+65 67239333; https://www.skhynix.com/eng/main.do
26.	Singapore Epson Industrial Pte Ltd.	Yoichi Ariga (Managing Director)	+65 68658262
27.	Sharp-Roxy Sales (Singapore) Pte Ltd	Ikuo Kani (Managing Director)	+65 64193388
28.	Seagate Technology International	Teck Huei Chee (Vice President & Auth Signing Officer)	+65 64833808; https://www.seagate.com/in/en/
29.	Schneider Electric It Logistics Asia Pacific Pte Ltd.	Wai Khee Fong (Director)	+65 64823323
30.	SAS Institute Pte Ltd	Bill Chew Hoo Lee (Managing Director)	+65 63988988; https://www.sas.com/en_sg/contact.html
31.	S & I Systems Pte Ltd	Vincent Shuh Moh Lim (President and Director)	+65 67763370; https://si-asia.com/about/
32.	Qualica Asia Pacific Pte Ltd.	Shigetoshi Sada (Managing Director)	+65 64999160; http://www.qualica.com.sg/
33.	Oracle Corporation Singapore Pte Ltd	Kang Song Lim (Managing Director)	+65 64361000; https://www.oracle.com/sg
34.	Oki Data (Singapore) Pte Ltd	Yoshihide Nakata (Managing Director)	+65 62213722
35.	Acer Computer (Singapore) Pte Ltd	Pin Gek Nea (Managing Director)	+65 65636563; https://www.acer.com/
36.	Actix Pte Ltd	Petrus Yen San Huang (Director)	+65 66027300; https://actix.com/contact/
37.	Adlink Technology Singapore Pte Ltd	Michael Shih (Managing Director)	+65 68442261; https://www.adlinktech.com/en/contactus
38.	Adobe Systems Pte Ltd.	Jeswant Singh Darshan Singh (Director)	+65 65115500
39.	Agfa Singapore Pte Ltd	Teri Teo (Managing Director)	+65 62140103; https://www.agfa.com/
40.	Apple South Asia Pte Ltd.	Hwee Hwee Poh (Director)	+65 64815511; https://www.apple.com/sg/
41.	Ark Tech Sg Pte Ltd.	Nancy Cheng (Managing Director Finance)	+65 67413066; http://www.arktech.com.sg
42.	Arrow Electronics Asia (S) Pte Ltd.	Manalore Manickavasagam (Managing Director)	+65 65598388; https://www.arrow.com/en/
43.	Attachmate Asia Pte Ltd.	Mark Edward Dick	+65 63363122
44.	Australasian Technology Corporation Ltd	Tan Cheng Loong (Director)	+65 65387055
45.	Autodesk Asia Pte Ltd.	Kum Wai Foong (Director)	+65 64618100



TRADE OPPORTUNITIES IN SINGAPORE

46.	Bandai Namco Entertainment Asia Pte Ltd.	Li Lim Lee (Director)	+65 65389700; https://bandainamcoent.asia/
47.	Britestone Pte Ltd	Howard Hee Woong Park (Managing Director)	+65 63339409; http://sg.bristestone.com
48.	Broadridge (Singapore) Private Limited	Akhter Ali Khan (Managing Director)	+65 64381144; https://www.broadridge.com/
49.	Ca (Singapore) Pte Ltd.	Nick Lim	+65 63372822
50.	Cadence Design Systems (S) Pte Ltd	Choo Han Seow (Manager)	+65 65678600; https://www.cadence.com

ANNEXURE 21
LIST OF SINGAPORE IMPORTERS OF HS CODE 854129 (Transistors with a dissipation rate >= 1 W, excluding photosensitive transistors)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Nichicon (Singapore) Pte Ltd.	Shiro Kutsuzawa (Managing Director)	+65 64815641; https://www.nichicon.co.jp/
2.	Nidec Sankyo Singapore Pte Ltd.	Nakano Takao (Managing Director)	+65 62781926; https://www.nidec.com/en/
3.	Nitto Denko (Singapore) Pte Ltd.	Hiroshi Nishijima (Managing Director)	+65 62238277; https://www.nitto.com
4.	Njr (Singapore) Pte Ltd	Norimasa Kawahara (Managing Director)	+65 67444143; https://www.njr.com
5.	Nsc Asia Pacific Pte Ltd.	Takahashi Nariyuki (Managing Director)	+65 62240190; http://www.nsc-net.com.sg/
6.	O S Electronics (S) Pte Ltd	Shinichiro Wada (Managing Director)	+65 67467770; https://www.oselec.com/
7.	Okaya Electric (Singapore) Pte Ltd	Tokuji Inuzuka (Managing Director)	+65 67486063; https://www.okayaelec.co.jp/en.html
8.	Oki Data (Singapore) Pte Ltd	Yoshihide Nakata (Managing Director)	+65 62213722; https://www.oki.com/sg/printing/
9.	Olip Singapore Pte Ltd	Shoji Kobayashi (Executive Director)	+65 63242423
10.	Omron Asia Pacific Pte Ltd	Takehito Maeda (Managing Director)	+65 68353011; https://www.omron.asia/
11.	Optical Gaging (S) Pte Ltd	Kelly Ho	+65 67418880
12.	Orange Business Services Singapore Pte Ltd.	Tuan Quoc Le (Director)	+65 63237800; https://www.orange-business.com
13.	Panasonic Electric Works Asia Pacific Pte Ltd.	Kozuki Nobuyoshi (Managing Director)	+65 62555473; https://www.panasonic.com/sg
14.	Patlite (Singapore) Pte Ltd	Setsujiro Yamamoto (Managing Director)	+65 62261111
15.	Pepperl + Fuchs Pte Ltd	Shane Richard Parr (Managing Director)	+65 67799091; https://www.pepperl-fuchs.com
16.	Phicom Singapore Pte Ltd	Anderson Wong	+65 65521968
17.	Phoenix Mecano S.E. Asia Pte Ltd	Tin Joon Ou (Managing Director)	+65 67491611; http://www.phoenixmecano.com.sg/
18.	Pico Electronics (S) Pte Ltd	Akihisa Oshima (Managing Director)	+65 62743303
19.	Pne Appliance Controls Pte Ltd	Kevin Koon Chwee Tan (Managing Director)	+65 62910698
20.	Pne Pcb Pte Ltd	Jonathan Kong Guan Tan (Managing Director)	+65 62910698
21.	Polycom Asia Pacific Pte Ltd.	Sayed Mohammed Darwish (Director)	+65 63899200
22.	Positronic Asia Pte Ltd	Eric Wei Kee Chan (Managing Director)	+65 68421419
23.	Pulse Electronics (Singapore) Pte Ltd	Kim Been Ong (Managing Director)	+65 63807831; https://www.pulseelectronics.com/
24.	Radiant Optronics Pte Ltd.	Christopher Lip Sin Cheong (Managing Director)	+65 68585822; https://www.radiantoptronics.com/

25.	Radio Frequency Systems (S) Pte Ltd	Nicolaas Fredrick Oreeel (Managing Director)	+65 62408428; https://www.rfsworld.com/
26.	Rakon Singapore (Private) Limited	Dee Shahidi (General Manager)	+65 65426561; https://www.rakon.com/
27.	Relaytronics Singapore Pte Ltd.	Kartik Bharat Doshi (Managing Director)	+65 63347851
28.	Renesas Easton (Singapore) Pte Ltd.	Yosoke Komatsu (Managing Director)	+65 62244177
29.	Rexel Singapore Pte Ltd.	Albert Swee Beng Tan (Managing Director)	+65 63498388; https://www.rexel.com/en/
30.	Richardson Electronics Pte Ltd.	Jin Siong Chan (Managing Director)	+65 68469241; https://www.rell.com/contact-us/
31.	Richpower Electronic Devices Pte Ltd.	Tsai Li Lin (Managing Director)	+65 64701482
32.	Rohm Electronics Asia Pte Ltd.	Takashi Sasaki (Director)	+65 63322322; https://www.rohm.com/
33.	RS Components Pte Ltd	Philip Michael Cook (Managing Director)	+65 68653400; https://sg.rs-online.com/web/
34.	Rubycon Singapore Pte Ltd	Susumu Sakai (Managing Director)	+65 64722466; http://www.rubycon.co.jp/en/
35.	Ryosho Techno Singapore Pte Ltd	Yasumaru Tokiwa (Managing Director)	+65 64737118
36.	Ryoyo Electro Singapore Pte Ltd	Koichi Hayashi (Managing Director)	+65 62769636; https://www.ryoyo.co.jp/en
37.	S & S Electronic Components Pte Ltd	Sanjay Trehan (Managing Director)	+65 63362970; https://www.ssecpl.com.sg/
38.	Samson Controls Pte Ltd	Teck Hong Choo (General Manager)	+65 67488810; http://www.samson-sea.com/
39.	Samsung Electro-Mechanics Pte Ltd.	Jong Sang Lee (Managing Director)	+65 68333199; https://www.samsungsem.com/
40.	Sanken Electric Singapore Pte Ltd.	Makoto Koga (Managing Director)	+65 62917144; https://www.semicon.sanken-ele.co.jp/
41.	Sankosha Engineering (Singapore) Pte Ltd	Alias Bin Arshad (Director)	+65 67452177
42.	Sanshin Electronics Singapore (Pte) Ltd	Akitomo Takeuchi (Managing Director)	+65 67464266; https://www.sanshin.co.jp/en/
43.	Sanwa Parts (Singapore) Pte Ltd.	Takashi Sasagawa (Vice President and Director)	+65 62583386
44.	Sanyo Semiconductor (S) Pte Ltd.	Moon Kuen Mak (Director)	+65 64421226
45.	Satori Pinics (Singapore) Pte Ltd.	Atsushi Shibuya (Managing Director)	+65 63338650; https://www.satori.co.jp/english/history.html
46.	Schaffner Emc Pte Ltd	Krattiger Stefan Kurt (Managing Director)	+65 63773281; https://www.schaffner.com/
47.	Screen Hd Singapore Pte Ltd.	Hiromi Noguchi (Managing Director)	+65 67493833; https://www.screensp.com.sg/
48.	Sennheiser Electronic Asia Pte Ltd	Chee Soon Ng (Managing Director)	+65 62736342; https://en-in.sennheiser.com
49.	Sensfab Pte Ltd	Kathirgamasundaram Sooriakumar (Chief Executive Officer)	+65 68226889
50.	SH Asia Pacific Pte Ltd.	Kenji Higuchi (Managing Director)	+65 63034237



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Confederation of Indian Industry

The Mantosh Sondhi Centre

23, Institutional Area, Lodi Road, New Delhi – 110 003 (India)

T: 91 11 45771000 / 24629994-7 • F: 91 11 24626149

E: info@cii.in • W: www.cii.in



Reach us via our Membership Helpline: 00-91-124-4592966 / 00-91-99104 46244

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